

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2000

OR

() THE TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from _____ to _____

Commission File Number 01-21617

THE QUIGLEY CORPORATION

(Exact name of registrant as specified in its charter)

Nevada

23-2577138

(State or other jurisdiction
of incorporation or organization)

(IRS Employer
Identification No.)

(MAILING ADDRESS: PO Box 1349, Doylestown, PA 18901.)

Kells Building, 621 Shady Retreat Road, Doylestown, PA 18901

(Address of principle executive offices) (Zip Code)

Registrant's telephone number, including area code: (215) 345-0919

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [] No

Indicate the number of shares outstanding of each of the issuer's class of Common Stock, as of the latest practicable date. The number of shares outstanding of each of the registrant's classes of Common Stock, as of October 15, 2000, was 10,789,553 all of one class of \$.0005 par value Common Stock.

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THE QUIGLEY CORPORATION
CONSOLIDATED BALANCE SHEETS

<TABLE>
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ASSETS	September 30, 2000 (unaudited)	December 31, 1999
<S>	<C>	<C>
CURRENT ASSETS:		
Cash and cash equivalents	\$10,107,132	\$13,990,475
Accounts receivable (less doubtful accounts of \$434,935 and \$239,065)	3,832,374	6,639,687
Inventory	7,025,606	6,170,005
Prepaid income taxes	-	2,485,247
Prepaid expenses and other current assets	1,259,834	1,390,702
	-----	-----
TOTAL CURRENT ASSETS	22,224,946	30,676,116
	-----	-----
PROPERTY, PLANT AND EQUIPMENT - net	2,186,939	1,943,313
	-----	-----
OTHER ASSETS:		
Patent rights - Less accumulated amortization....	131,642	197,463
Excess of cost over net assets acquired	369,657	-
Other assets	334,434	454,164
	-----	-----
TOTAL OTHER ASSETS	835,733	651,627
	-----	-----
TOTAL ASSETS	\$25,247,618	\$33,271,056
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:

Accounts payable	\$490,127	\$395,778
Accrued royalties and sales commissions	1,164,806	1,722,715
Accrued advertising	1,519,705	4,523,901
Other current liabilities	915,054	413,053

TOTAL CURRENT LIABILITIES	4,089,692	7,055,447
COMMITMENTS AND CONTINGENCIES		
MINORITY INTEREST IN CONSOLIDATED AFFILIATES	338,643	-
STOCKHOLDERS' EQUITY:		
Common stock, \$.0005 par value; authorized 50,000,000;		
Issued: 15,271,206 and 14,831,384 shares.....	7,636	7,415
Additional paid-in-capital.....	28,871,888	28,807,108
Retained earnings.....	16,984,343	22,445,670
Less: Treasury stock, 4,481,653 shares, at cost..	(25,044,584)	(25,044,584)
TOTAL STOCKHOLDERS' EQUITY.....	20,819,283	26,215,609
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY.....	\$25,247,618	\$33,271,056

</TABLE>

See accompanying notes to financial statements

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<TABLE>
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THE QUIGLEY CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2000	September 30, 1999	September 30, 2000	September 30, 1999
<S>	<C>	<C>	<C>	<C>
NET SALES	\$3,765,229	\$4,103,965	\$11,680,125	\$12,304,186
COST OF SALES	1,193,910	1,360,735	3,878,065	4,076,367
GROSS PROFIT	2,571,319	2,743,230	7,802,060	8,227,819
OPERATING EXPENSES:				
Sales and marketing	1,155,301	1,540,800	8,738,232	9,525,362
Administration	1,478,102	1,334,758	5,034,629	4,239,139
TOTAL OPERATING EXPENSES	2,633,403	2,875,558	13,772,861	13,764,501
LOSS FROM OPERATIONS	(62,084)	(132,328)	(5,970,801)	(5,536,682)
INTEREST and OTHER INCOME	145,471	162,382	478,459	716,173
INCOME (LOSS) BEFORE TAXES	83,387	30,054	(5,492,342)	(4,820,509)
INCOME TAX EXPENSE (BENEFIT)	-	11,721	-	(1,879,999)
MINORITY INTEREST IN LOSS OF CONSOLIDATED AFFILIATE	31,014	-	31,014	-
NET INCOME (LOSS)	\$114,401	\$18,333	(\$5,461,328)	(\$2,940,510)

Earnings per common share:

Basic	\$0.01	\$0.00	(\$0.52)	(\$0.25)
	=====	=====	=====	=====
Diluted	\$0.01	\$0.00	(\$0.52)	(\$0.25)
	=====	=====	=====	=====
Weighted average common shares outstanding:				
Basic	10,642,946	11,325,651	10,516,319	11,686,036
	=====	=====	=====	=====
Diluted	10,669,738	12,331,505	10,516,319	11,686,036
	=====	=====	=====	=====

</TABLE>

See accompanying notes to financial statements

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THE QUIGLEY CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Nine Months Ended	
	September 30, 2000	September 30, 1999
	-----	-----
NET CASH FLOWS USED IN OPERATING ACTIVITIES	(\$3,403,851)	(\$660,019)
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(369,809)	(460,502)
Net cost of assets acquired	(174,683)	-
Patent rights and other assets	-	(139,589)
	-----	-----
NET CASH FLOWS FROM INVESTING ACTIVITIES	(544,492)	(600,091)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Tax benefits from stock options, warrants and common stock	-	697,206
Proceeds from exercises of options and warrants	65,000	427,499
Repurchase of Common Stock	-	(14,788,193)
	-----	-----
NET CASH FLOWS USED IN FINANCING ACTIVITIES	65,000	(13,663,488)
	-----	-----
NET DECREASE IN CASH	(3,883,343)	(14,923,598)
CASH & CASH EQUIVALENTS, BEGINNING OF PERIOD	13,990,475	28,331,765
	-----	-----
CASH & CASH EQUIVALENTS, END OF PERIOD	\$10,107,132	\$13,408,167
	=====	=====

THE QUIGLEY CORPORATION
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND BUSINESS

The Quigley Corporation (the "Company"), organized under the laws of the state of Nevada, is primarily engaged in the development, manufacturing, and marketing of health products that include homeopathic cold remedies. The products developed are being offered to the general public. For the fiscal periods presented, the Company's proprietary "Cold-Eeze(R)" products contribute the majority of revenues and profits.

In the last half of 1998, the Company launched Cold-Eeze(R) in a sugar free version of the product to benefit diabetics and other consumers concerned with their sugar intake. Late in the fourth quarter of 1998, the Company launched a bubble gum version of Cold-Eeze(R) and a dietary supplement product.

Cold-Eeze(R) products are based upon a proprietary zinc gluconate glycine formula which, in two double blind studies have been shown to reduce the severity and duration of common cold symptoms by nearly half. The results of the latest randomized double-blind placebo-controlled study of the common cold were published in 1996 in the Annals of Internal Medicine - Vol. 125 No 2. Research is continuing on this product in order to maximize its full potential use by the general public.

The Company has an exclusive agreement for worldwide representation, manufacturing, marketing and distribution rights for the zinc gluconate glycine lozenge formulation, known as "Cold-Eeze(R)", which is patented in the United States, United Kingdom, Sweden, France, Italy, Canada, Germany, and pending in Japan. In 1996, the Company also acquired exclusive license for a United States zinc gluconate use patent number RI 33,465 from the patent holder. This use patent gives the Company exclusive rights to both the use and formulation patents on zinc gluconate for reducing the duration and severity of common cold symptoms.

The business of the Company is subject to federal and state laws and regulations adopted for the health and safety of users of the Company's products. Cold-Eeze(R) is a homeopathic remedy that is subject to regulations by various federal, state and local agencies, including the FDA and the Homeopathic Pharmacopoeia of the United States.

The Company competes with suppliers varying in range and size in the cold remedy products arena. Cold-Eeze(R), which has been clinically proven, offers a significant advantage over other suppliers in the over-the-counter cold remedy market. The management of the Company believes there should be no future impediment on the ability to compete in the marketplace now, or in the immediate future, since factors concerning the product, such as price, product quality, availability, reliability, credit terms, name recognition, delivery and support are all properly positioned. The Company has several Broker, Distributor and Representative Agreements, both nationally and internationally and the product is distributed through numerous independent and chain drug and discount stores throughout the United States. During 1998, the Company commenced international sales to Canada and the Peoples' Republic of China.

The Company continues to use the resources of independent national and international brokers to represent the Company's Cold-Eeze(R) and Bodymate(TM) products, thereby saving capital and other ongoing expenditures that would otherwise be incurred.

Different manufacturing sources are used for the production of the Cold-Eeze(R) bubble gum and sugarfree products and the same manufacturer produces the Cold-Eeze(R) lozenge and Bodymate(TM) products. In addition, the lozenge and Bodymate(TM) manufacturer commenced manufacturing exclusively for the Company in 1997.

Darius International Inc., a new wholly owned subsidiary of The Quigley Corporation, has recently been launched to introduce new products to the marketplace through a network of independent distributors. Darius is a direct selling organization specializing in proprietary health and wellness products. The Company commenced shipping product to customers in the third quarter of 2000.

Effective July 1, 2000, The Quigley Corporation acquired a 60% ownership position of Caribbean Pacific Natural Products, Inc., a leading developer and marketer of all-natural sun and skin care products for luxury resorts, theme parks and spas. Caribbean Pacific Natural Products, Inc., is headquartered in

The formation of Darius International Inc., and the majority ownership in Caribbean Pacific Natural Products, Inc., provide diversification to the Company in both the method of product distribution and the broader range of products available to the marketplace.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated Balance Sheet at September 30, 2000, the consolidated Statements of Income for the three-month and nine-month periods ended September 30, 2000 and 1999, and the consolidated Statements of Cash Flows for the nine-month periods ended September 30, 2000 and 1999, have been prepared without audit. In the opinion of management, all adjustments necessary to present fairly the consolidated financial position, consolidated results of operations and consolidated cash flows, for the periods indicated, have been made.

Darius International Inc., a new wholly owned subsidiary of The Quigley Corporation, was formed in January 2000 to implement alternative methods of marketing and distribution for existing and new product lines.

During July 2000, the Company acquired a 60 percent ownership position of Caribbean Pacific Natural Products, Inc., a leading developer and marketer of all-natural sun and skin care products for luxury resorts, theme parks and spas. This acquisition, accounted for by the purchase method of accounting and accordingly, the operating results have been included in the Company's consolidated Statements of Income from the date of acquisition. This majority ownership position required a cash investment that approximated \$920,000 and the provision for a \$1 million line of credit, secured by inventory, accounts receivable and all other assets of Caribbean Pacific Natural Products. The net assets of Caribbean Pacific Natural Products, Inc., at the acquisition date principally consisted of a product license and distribution rights with no recorded value, inventory and fixed assets of \$414,143 and \$510,000 of working capital with a contribution to minority interest of \$369,657.

The 40 percent ownership position representing the minority interest of Caribbean Pacific Natural Products, Inc., is reflected in the consolidated Statements of Income for their portion of (losses), and the consolidated Balance Sheet for their ownership portion of accumulated (losses), share of net assets and capital stock at acquisition date.

All inter-company transactions and balances have been eliminated.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. It is suggested that these financial statements be read in conjunction with the financial statements and accompanying notes for the fiscal year ended December 31, 1999, in the Company's Form 10-K.

Concentration of Risks

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash, investments and trade accounts receivable.

The Company maintains cash and cash equivalents with three major financial institutions. Since the Company maintains amounts in excess of guarantees provided by the Federal Depository Insurance Corporation, the Company performs periodic evaluations of the relative credit standing of these financial institutions and limits the amount of credit exposure with any one institution.

The Company currently uses three separate suppliers to produce Cold-Eeze(R) in lozenge, bubble gum, and sugar free tablet form. The Bodymate(TM) product and the Cold-Eeze(R) lozenge are manufactured by a third party manufacturer that produces exclusively for the Company. Substantially all of the Company's revenues are currently generated from the sale of the Cold-Eeze(R) lozenge product. The other forms are manufactured by third parties that produce a variety of other products for other customers. Should these relationships terminate or discontinue for any reason, the Company has formulated a contingency plan in order to prevent such discontinuance from materially affecting the Company's operations. Any such termination may, however, result in a temporary delay in production until the replacement facility is able to meet the Company's production requirements.

Raw material used in the production of the product is available from numerous sources. Currently, it is being procured from a single vendor in order to secure purchasing economies. In a situation where this one vendor is not able to supply the contract manufacturer with the ingredients, other sources have been identified.

Business Segments and Related Information

Statement of Financial Accounting Standard ("SFAS") No. 131, "Disclosure about Segments of an Enterprise and Related Information," requires public companies to report certain information about operating segments within their financial statements. See Note 3 for disclosure related to this Standard.

NOTE 3 - SEGMENT INFORMATION

The basis for presenting segment results generally is consistent with overall Company reporting. The primary difference relates to presentation of partially-owned operations, which are presented as if owned 100% in the operating segments. The adjustment to ownership basis is included in Corporate & Other. In the third quarter of 2000, the Company qualified for the Financial Accounting Standard Board Statement No. 131, "Disclosure About Segments of an Enterprise and Related Information" which establishes standards for reporting information about a company's operating segments.

The Company has divided its operations into three reportable segments: The Quigley Corporation, whose main product is Cold-Eeze(R), a proprietary zinc gluconate glycine lozenge for the common cold; Darius International, Inc., whose business is the sale and direct marketing of a range of health and wellness products and Caribbean Pacific Natural Products, Inc., a leading developer and marketer of all-natural sun and skin care products for luxury resorts, theme parks and spas.

Financial information by business segment follows:

<TABLE>
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As of and for the three months ended September 30, 2000	The Quigley Corporation	Darius International Inc.	Caribbean Pacific Natural Products, Inc.	Corporate and Other	Total
<S>	<C>	<C>	<C>	<C>	<C>
Revenues					
Customers	\$3,382,222	\$39,489	\$343,518	-	\$3,765,229
Inter-segment	269,410	-	-	(\$269,410)	-
Segment operating profit (loss)	600,347	(480,265)	(77,535)	(104,631)	(62,084)
Total Assets	\$25,520,798	\$425,598	\$1,124,782	(\$1,823,560)	\$25,247,618

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As of and for the nine months ended September 30, 2000	The Quigley Corporation	Darius International Inc.	Caribbean Pacific Natural Products, Inc.	Corporate and Other	Total
<S>	<C>	<C>	<C>	<C>	<C>
Revenues					
Customers	\$11,297,118	\$39,489	\$343,518	-	\$11,680,125
Inter-segment	317,137	-	-	(\$317,137)	-
Segment operating profit (loss)	(5,006,344)	(763,198)	(77,535)	(123,724)	(5,970,801)
Total Assets	\$25,520,798	\$425,598	\$1,124,782	(\$1,823,560)	\$25,247,618

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NOTE 7 - RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company has sales brokerage and other arrangements with entities whose major stockholders are also stockholders of The Quigley Corporation, or are related to major stockholders of the Company. Commissions and other items paid or payable under such arrangements amounted to approximately \$237,000 and \$191,000, respectively, for the nine-month periods ended September 30, 2000 and 1999.

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In April 2000, the Company loaned Charles A. Phillips, an officer, director and major stockholder of the Company \$250,000, at 9% interest, payable on or before December 31, 2000, which is secured by his ownership of the Company's stock. This loan has a current principal and interest balance of \$56,682, and is included in prepaid expenses and other current assets at September 30, 2000.

The Company is in the process of acquiring licenses in certain countries through related party entities. For the nine-month periods ended September 30, 2000 and 1999, fees amounting to \$183,000 and \$77,000, respectively, have been paid to a related entity to assist with the regulatory aspects of obtaining such licenses.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

The Company maintains certain royalty and founders commission agreements with the developers, licensors, founders, and consultants for the Cold-Eeze(R) products. These payments are 13% of sales collected less certain deductions. Of this percentage, a three percent royalty on sales collected less certain deductions is payable to the patent holder whose agreement expires in 2002, a three percent royalty of sales collected less certain deductions is payable to the developer of the product formulation together with a two percent consulting fee based on an agreement that expires in 2007. Additionally, a founders' commission is payable totaling 5% of sales collected less certain deductions, which is shared by two of the officers whose agreements expire in 2005.

The Company has remaining contractual commitments for advertising and other purchases amounting to approximately \$1.1 million.

The Company had a revolving line of credit with a commercial bank for \$10 million that was to be used for general corporate purposes with interest accruing at the Prime Rate, or 225 basis points above the Eurodollar Rate, each to move with the respective base rate. This facility was collateralized by accounts receivable and inventory, and was not renewed in May 2000, its expiration date. There were no borrowings under this line during the entire term of this revolving line of credit.

The Company is subject to legal proceedings and claims noted in Part II, "Other Information", Item I, Legal Proceedings, and claims which have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company's management based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

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In addition to historical information, this Report contains forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause such a difference include, but are not limited to management of growth, competition, pricing pressures on the Company's product, industry growth and general economic conditions. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date hereof. The Company undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements. The Company is subject to a variety of additional risk factors more fully described in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission.

Overview

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Revenues for the three and nine month periods ended September 30, 2000 were \$3,765,229 and \$11,680,125 as compared to \$4,103,965 and \$12,304,186 for the comparable 1999 periods. Indications are that previous overstocking by our customers has been considerably reduced. The first nine months also reflect the fact that the Company was not in a position to supply product to the allergy market due to the FTC's contention that the results of the Cold-Eeze(R) cold symptoms studies were inconclusive regarding allergy symptoms. Darius International, Inc., and Caribbean Pacific Natural Products, Inc., contributed revenues of \$383,007 during the third quarter and year to date periods ended September 30, 2000.

As a result of many zinc products exiting the marketplace during 2000, Cold-Eeze(R) now has more visibility as the original clinically proven zinc product on the market, effective in reducing the severity and duration of symptoms of the common cold. Throughout 2000 to date, the Company has attempted to counteract the efforts by the media and all other sources to discredit Cold-Eeze(R).

In conjunction with the foregoing consumer misconception and the low consumer use of Cold-Eeze(R), a substantial investment in advertising initiated in 1998 continued until the end of the first quarter of 2000. This investment was necessary to establish brand awareness for Cold-Eeze(R) and also to promote new product introductions of Cold-Eeze(R) sugar free, Cold-Eeze(R) bubble gum and Bodymate(TM).

The advertising program also involved substantial retail support in the product sell-through to the consumer during the first quarter of 2000. The advertising cost approximated \$6,900,000 for the nine months ended September 30, 2000 as compared with approximately \$8,500,000 for the comparable period in 1999, substantially contributing to the loss of (\$5,461,328) for the nine months ended September 30, 2000 as compared to a net loss of (\$2,940,510) for the nine months ended September 30, 1999. The loss for the nine month period ended September 30, 2000 is not tax effected for the potential benefit, which cannot be reflected until the Company returns to profitability. Therefore, consistent comparisons for the periods reflect a loss, before income tax benefit, of (\$5,461,328) for the nine month period ended September 30, 2000 and a loss, before income tax benefit, of (\$4,820,509) for the nine months ended September 30, 1999.

The Company continues to use the resources of a contract manufacturer and independent national and international brokers to represent the Company's Cold-Eeze(R) and Bodymate(TM) products, thereby saving capital and other ongoing expenditures that would otherwise be incurred.

Different manufacturing sources are used for the production of the Cold-Eeze(R) bubble gum and sugar free products with the same manufacturer producing the Cold-Eeze(R) lozenge and Bodymate(TM) products. In addition, the lozenge and Bodymate(TM) manufacturer commenced manufacturing exclusively for the Company in 1997, thereby increasing their output and the availability of the product. All three manufacturing sites have the capacity to respond quickly to market requirements.

Currently, Caribbean Pacific Natural Products, Inc., utilizes one independent contract manufacturer to produce their complete range of products, with Darius International products being manufactured by various independent source locations.

Results of Operations

Three months ended September 30, 2000 compared to three months ended September

30, 1999

For the three months ended September 30, 2000, the Company reported revenues of \$3,765,229 and a profit of \$114,401 as compared to revenue of \$4,103,965 and a net income of \$18,333, for the comparable period ended September 30, 1999. Revenues for the third quarter were adversely affected by the fact that the Company was not in a position to supply product to the allergy market due to the FTC's contention that the results of the Cold-Eeze(R) cold symptoms studies were inconclusive regarding allergy symptoms. As a result of the acquisition of a 60% position in Caribbean Pacific Natural Products, Inc., effective July 1, 2000 and the commencement of product shipments from Darius International, Inc., in July 2000, these two entities contributed \$383,007 to revenues for the third quarter ended September 30, 2000.

Cost of Sales as a percentage of net sales for the three months ended September 30, 2000 was 31.7% compared to 33.2% for the comparable period ended September 30, 1999. The cost of sales in 2000 reflects greater sales activity relating to Cold-Eeze(R) bubble gum and Cold-Eeze(R) sugar free products when compared to the comparable 1999 period. Both of these products have a higher cost of sales than the lozenge product. However, the addition of the Caribbean Pacific Natural Products, Inc. activity in the quarter, with its associated lower product costs helped to reduce the overall cost of sales for the quarter ended September 30, 2000, effectively offsetting the higher costs related to Cold-Eeze(R) bubble gum and sugar free.

For the three months ended September 30, 2000, total operating expenses were \$2,633,003 compared to \$2,875,558 for the comparable period ended September 30, 1999. The 1999 expenses reflect the advertising expenditure associated with the post launch promotional support of Bodymate(TM). The 2000 operating costs also reflect operating costs associated with Darius International, Inc., and Caribbean Pacific Natural Products, Inc., totaling \$546,918.

During the three months ended September 30, 2000, the major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for \$1,479,890 (56%) of total operating costs. The remaining items for this period were of a semi-fixed nature in that they do not strictly follow sales trends. These expense categories for the comparable period in 1999 accounted for \$2,193,482 (76%) of total operating costs.

Nine months ended September 30, 2000 compared to nine months ended September

30, 1999

For the nine months ended September 30, 2000, the Company reported revenues of \$11,680,125 and a loss of (\$5,461,328), as compared to revenue of \$12,304,186 and a net loss of (\$2,940,510) for the comparable period ended September 30, 1999. The first nine months of 2000 reflect benefits resulting from indications that prior overstocking by our customers had been significantly reduced. However, offsetting this was the negative affect to the Company of not being in a position to supply product to the allergy market due to the FTC's contention that the results of the Cold-Eeze(R) cold symptom studies were inconclusive regarding allergy symptoms. As a result of the acquisition of a 60% position in Caribbean Pacific Natural Products, Inc., effective July 1, 2000 and the commencement of product shipments from Darius International, Inc., in July 2000, these two entities contributed \$383,007 to revenues for the nine months ended September 30, 2000.

Cost of Sales as a percentage of net sales for the nine months ended September 30, 2000 was 33.2% compared to 33.1% for the comparable period ended September 30, 1999. Higher cost of sales associated with sales of the bubble gum and sugar free versions and larger international sales during 2000 as compared to the same period of 1999, have been reduced by the presence of sales from Caribbean Pacific Natural Products, Inc., which have a considerably lower cost of sales.

For the nine months ended September 30, 2000, total operating expenses were \$13,772,861 compared to \$13,764,501 for the comparable period ended September 30, 1999. The 2000 operating expenses have remained high, despite reduced sales, primarily due to a continuing investment in advertising and promotion in order to build and expand the Cold-Eeze(R) brand name long term. The program also involved retail support in the product sell through to the consumer during the concluding part of the 1999-2000 cold season. The 2000 operating costs also reflect operating costs associated with Darius International, Inc., and Caribbean Pacific Natural Products, Inc., totaling \$829,547.

During the nine months ended September 30, 2000, the major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for \$10,541,335 (77%) of total operating costs. All remaining costs for this period were of a semi-fixed nature in that they do not strictly follow sales trends. These same expense categories for the comparable period in 1999 accounted for \$11,631,980 (85%) of total operating costs. The advertising cost approximates \$6,900,000 for the nine months ended September 30, 2000 as compared with \$8,500,000 for the comparable

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period in 1999 and resulted in a loss to the Company of (\$5,461,328) for the nine months ended September 30, 2000 as compared to a net loss of (\$2,940,510) for the nine months ended September 30, 1999.

Liquidity and Capital Resources

The total assets of the Company at September 30, 2000 and December 31, 1999 were \$25,247,618 and \$33,271,056, respectively. Working capital decreased to \$18,135,254 from \$23,620,669 during the period. The significant movement within total assets represents the reduction in accounts receivable of \$2,807,313, cash and cash equivalents decreasing by \$3,883,343, prepaid expenses and other current assets decreasing by \$130,868, inventory increasing by \$855,601 and prepaid taxes decreased by approximately \$2,500,000 as a result of a tax refund. From a working capital perspective, accounts payable has increased by \$94,349 and accrued royalties and sales commissions have decreased over the period by \$557,909 while the advertising accrual decreased by \$3,004,196. Total cash balances at September 30, 2000 were \$10,107,132, as compared to \$13,990,475 at December 31, 1999.

The Company believes that its increased marketing efforts and increased national publicity concerning the Cold-Eeze(R) products, the Company's increased manufacturing availability, newly available products, further growth in international sales together with its current working capital should provide an internal source of capital to fund the Company's business operations. In addition to anticipated funding from operations, the Company may raise capital through the issuance of equity securities to finance anticipated growth.

Notwithstanding current period negative cash flows from operations, management believes amounts of cash on hand as well as those current assets readily convertible to cash will provide adequate liquidity to support future operations. Any challenge to the Company's patent rights could have a material adverse effect on future liquidity of the Company; however, the Company is not aware of any condition that would make such an event probable.

Capital Expenditures

Since the Cold-Eeze(R) and Bodymate(TM) products and those of Darius International, Inc., and Caribbean Pacific Natural Products, Inc., are manufactured for the Company by an outside source, capital expenditures during the remainder of 2000 are not anticipated to be material.

Item 3: Quantitative and Qualitative Disclosures about Market Risk

Not Applicable

Part II. Other Information

Item 1. Legal Proceedings

TESAURO AND ELEY

In September, 2000, the Company was sued by two individuals (Jason Tesauro and Elizabeth Eley, both residents of Georgia), on behalf of a "nationwide class" of "similarly situated individuals", in the Court of Common Pleas of Philadelphia County, Pennsylvania. The Complaint alleges that the Plaintiffs purchased certain Cold-Eeze products between August, 1996, and November, 1999, based upon cable television, radio and internet advertisements which allegedly misrepresented the qualities and benefits of the Company's products. The Complaint requests an unspecified amount of damages for violations of Pennsylvania's consumer protection law, breach of warranty and unjust enrichment, as well as a judicial determination that the action be maintained as a class action. In October, 2000, the Company filed Preliminary Objections to the Complaint seeking dismissal of the action. The Company is vigorously

defending this lawsuit; although the Company believes that the action lacks merit and is not suitable for class action certification. The company believes that the plaintiffs' claims are without merit but certain pre-trial motions and discovery remains incomplete and no prediction can be made as to the outcome of this case.

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GOLDBLUM AND WAYNE

As previously reported in the Form 10-Q filed for the quarter ending September 30, 1999, a Special Meeting of the Quigley stockholders was held on October 15, 1999, at which a majority of the shares entitled to vote adopted a Corrective Action Proposal (initially reported in the Company's Form 10-Q for the quarter ending June 30, 1999) to ratify actions previously taken by the Company relating to the 1990 1 for 2.74 reverse split, the 1995 1 for 10 reverse split (the "Reverse Splits") and the 1997 1 for 2 forward split (the "Forward Split"). As further noted in the Form 10-Q filed for the period ending June 30, 1999 and the Proxy Statement for the October 15, 1999 Special Meeting, the Company authorized the filing of the declaratory judgment action in Nevada to determine the effectiveness of the Corrective Action.

In August 2000, the District Court of Clark County, Nevada, held that it had jurisdiction to decide the Company's declaratory judgment action filed in April, 2000, against two putative shareholders (Thomas Goldblum and Alan Wayne), in which the Company seeks a judicial declaration that, based on stockholder approval of the Corrective Action Proposal, the Reverse Splits and Forward Split satisfy and/or comply with Nevada law and that the capitalization of Quigley evidenced by the issued and outstanding shares of common stock and common stock warrants is as reflected on Quigley's stock transfer ledger on September 10, 1999, the record date of the Special Meeting. This action is in the early stages of litigation, and no prediction can be made as to the outcome of this case.

As previously reported, an underlying claim filed by Goldblum and Wayne in the Court of Common Pleas of Montgomery County, Pennsylvania, alleged that the plaintiffs became owners of 500,000 shares each of the Company's common stock in or about 1990 and requested damages in excess of \$100,000 for breach of contract and conversion. The Company is vigorously defending this lawsuit and has denied any liability to the plaintiffs. The Company also believes that the plaintiffs' claims are barred by the applicable statutes of limitations, and that the plaintiffs' claims are, in any event, limited to claims for approximately 36,000 shares. The Company continues to believe that the plaintiffs' claims are without merit but certain pre-trial discovery remains incomplete and no prediction can be made as to the outcome of this case.

The Company is subject to other legal proceedings and claims which have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company's management based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

Item 2. Changes in Securities

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

Exhibit 27 - Financial Data Schedule

(b) Reports on Form 8-K

There were no Current Reports on Form 8-K filed during the quarter ended September 30, 2000.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE QUIGLEY CORPORATION

By: /s/ George J. Longo

George J. Longo

Vice President, Chief Financial Officer

Date: November 13, 2000

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