## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

(MAILING ADDRESS: PO Box 1349, Doylestown, PA 18901.)
Landmark Building, 10 South Clinton Street, Doylestown, PA 18901
(Address of principle executive offices)

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Registrant's telephone number, including area code: (215) 345-0919
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(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. [XX] Yes [ $]$ No
Indicate the number of shares outstanding of each of the issuer's class of
common stock, as of the latest practicable date. The number of shares
outstanding of each of the registrant's classes of common stock, as of July 24 ,
1998 is $13,552,196$ all of one class of $\$ .0005$ par value common stock.

PART I - Financial information
Item 1. Financial Statements
3-9

Item 2. Management's Discussion and Analysis of

        Financial Condition and Results of Operations
    10-14
PART II - Other Information
Item 1. Legal Proceedings 13
Item 2. Changes in Securities 13
Item 3. Defaults Upon Senior Securities 13
Item 4. Submission of Matters to a Vote of Security Holders 13
Item 5. Other Information 14
Item 6. Exhibits and Reports on Form 8-K 14
Signatures 14
EDGAR Exhibit $27 \quad 15$
-2-
THE QUIGLEY CORPORATION
BALANCE SHEETS

ASSETS

|  | June 30, 1998 (unaudited) | December 31, 1997 |
| :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |
| Cash and cash equivalents | \$28,872,571 | \$25,498,359 |
| Accounts receivable, net | 355,593 | 10,851,573 |
| Inventory | 8,471,720 | 7,726,757 |
| Prepaid income taxes | 6,266,596 | 3,548,057 |
| Prepaid expenses and other current assets | 1,458,237 | 1,023,628 |
| Deferred income taxes | 402,482 | 591,245 |
| TOTAL CURRENT ASSETS | 45,827,199 | 49,239,619 |
| EQUIPMENT - Less accumulated depreciation | 335,211 | 162,189 |
| OTHER ASSETS: |  |  |
| Patent rights-Less accumulated amortization | 329,104 | 372,986 |
| Other assets | 102,655 | 72,296 |
| TOTAL OTHER ASSETS | 431,759 | 445,282 |
| TOTAL ASSETS | \$46,594,169 | \$49,847,090 |

LIABILITIES AND STOCKHOLDERS' EQUITY
CURRENT LIABILITIES:
Accounts payable

|  |
| :---: |
| 542,730 |
| 240,515 |
| 440,361 |
| ,885,451 |

\$1,115,620 4,730,856 468,577 1,784,019
Accrued freight 240,515
Other current liabilities
$1,885,451$
8,099,072

COMMITMENT AND CONTINGENCIES

STOCKHOLDERS' EQUITY:
Preferred stock, \$.01 par value;
authorized 1,000,000; no shares issued
-
Common stock, $\$ .0005$ par value; authorized 50,000,000; Issued: 14,314,058 and $13,791,358$ shares $\quad 7,157 \quad 6,896$

| Additional paid-in capital | 27,641,295 | 23,046,551 |
| :---: | :---: | :---: |
| Retained earnings | 21,108,097 | 19,839,929 |
| Less: Treasury stock, 771,862 and 486,862 shares, at cost | $(4,047,831)$ | $(1,145,358)$ |
| TOTAL STOCKHOLDERS' EQUITY | 44,708,718 | 41,748,018 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$46,594,169 | \$49,847,090 | See accompanying notes to financial statements

<TABLE>
<CAPTION>
THE QUIGLEY CORPORATION
STATEMENTS OF INCOME
(Unaudited)

Three Months Ended
Six
Months Ended
--------------
\(<\mathrm{S}>\)
\(<\mathrm{C}>\)
\begin{tabular}{|c|}
\hline \multirow[t]{2}{*}{\[
\begin{aligned}
& \text { NET SALES } \\
& \$ 26,265,742
\end{aligned}
\]} \\
\hline \\
\hline
\end{tabular}

-----------
GROSS PROFI
\(18,151,546\)
\(\$ 1,317,872\)
------------
\begin{tabular}{|c|c|c|}
\hline June 30, 1998 & June 30, 1997 & June 30, 1998 \\
\hline <C> & <C> & <C> \\
\hline
\end{tabular}
,151,546
------------

OPERATING EXPENSES:



\section*{See accompanying notes to financial statements}
</TABLE>
<TABLE>
<CAPTION>
THE QUIGLEY CORPORATION
STATEMENTS OF CASH FLOWS
(Unaudited)
\begin{tabular}{|c|c|c|}
\hline & Six Mo & Ended \\
\hline & June 30, 1998 & June 30, 1997 \\
\hline <S> & <C> & <C> \\
\hline NET CASH FLOWS FROM OPERATING ACTIVITIES & \$ 2,728,826 & \$ 3,748,587 \\
\hline CASH FLOWS USED IN INVESTING ACTIVITIES: & & \\
\hline Capital expenditures & \((227,588)\) & \((78,516)\) \\
\hline Patent rights and other assets & \((30,359)\) & \((15,466)\) \\
\hline NET CASH FLOWS USED IN INVESTING ACTIVITIES & \((257,947)\) & \((93,982)\) \\
\hline CASH FLOWS FROM FINANCING ACTIVITIES: & & \\
\hline Tax benefits from stock options, warrants and common stock & 3,290,081 & -- \\
\hline Proceeds from exercises of options and warrants & 515,725 & 60,850 \\
\hline Proceeds from common stock issued & -- & 76,007 \\
\hline Due from attorney's escrow account & -- & 260,000 \\
\hline Change in stock subscription receivable & -- & 60,608 \\
\hline Repurchase of Common stock & \((2,902,473)\) & -- \\
\hline NET CASH FLOWS FROM FINANCING ACTIVITIES & 903,333 & 457,465 \\
\hline
\end{tabular}


Supplemental disclosure of cash flow information


Non cash investing and financing:
Capital expenditures
Patent rights
Common stock issued for services performed
1,358,263
Treasury stock cost
\((\$ 1,145,358)\)
</TABLE>
> See accompanying notes to financial statements
-5-

## THE QUIGLEY CORPORATION <br> NOTES TO FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATIONAL AND GENERAL
The Quigley Corporation (the "Company"), organized under the laws of the state of Nevada, is primarily engaged in the development, manufacturing, and marketing of homeopathic cold remedies. The products developed are being offered to the general public through distributors and brokers. For the fiscal periods presented, and for the immediate future, the Company plans to continue concentrating its efforts in the promotion of its major proprietary "Cold-Eeze(R)" products.

These products are based upon a proprietary zinc gluconate glycine formula which, in a clinical study conducted by The Cleveland Clinic, has been shown to reduce the severity and duration of the common cold symptoms by nearly half. The results of this randomized double-blind placebo-controlled study of the common cold were published in 1996 in the Annals of Internal Medicine - Vol. 125 No 2. Research is continuing on this product in order to maximize its full potential use by the general public.

The Company has an exclusive agreement for worldwide representation, manufacturing, marketing and distribution rights for the zinc gluconate glycine lozenge formulation, known as "Cold-Eeze(R)", which is patented in the United States, United Kingdom, Sweden, France, Italy, Canada, Germany, and pending in Japan. In 1996, the Company also acquired exclusive license for a United States zinc gluconate use patent number RI 33,465 from the patent holder. This use patent gives the company exclusive rights to both the use and formulation patents on zinc gluconate for reducing the duration and severity of the common cold symptoms.

The business of the Company is subject to federal and state laws and regulations adopted for the health and safety of users of the company's products. Cold-Eeze(R) is a homeopathic remedy which is subject to regulations by various federal, state and local agencies, including the FDA and the Homeopathic Pharmacopoeia of the United States.

The Company competes with suppliers varying in range and size in the cold remedy products arena. Cold-Eeze(R) which has been clinically proven, offers a significant advantage over other suppliers in the over-the-counter cold remedy market. The management of the Company believes there should be no future
impediment on our ability to compete in the marketplace now, or in the immediate future, since factors concerning the product, such as, price, product quality, availability, reliability, credit terms, name recognition, delivery and support are all properly positioned. The Company has several Broker, Distributor and Representative Agreements, both nationally and internationally and the product is distributed through numerous independent and chain drug and discount stores throughout the United States.

The Cold-Eeze(R) product is produced for the Company by a contract manufacturer. This manufacturer produces exclusively for the Company.

The Balance Sheet as of June 30, 1998, the Statements of Income for the three and six months periods ended June 30,1998 and 1997, and the Statements of Cash Flows for the six months periods ended June 30, 1998 and 1997, have been prepared without audit. In the opinion of management, all adjustments necessary to present fairly the financial position, results of operations and cash flows, for the periods indicated, have been made. All adjustments made were of a normal recurring nature.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles, have been condensed or omitted. It is suggested that these financial statements be read in conjunction with the financial statements and accompanying notes for the fiscal year ended December 31, 1997, in the Company's Form 10-KSB.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

International Licenses
Included in other assets, are amounts that have been capitalized relating to the Company's development of international licenses. Such amounts are to be amortized using the straight-line method over the estimated benefit period. These costs will be expensed should future benefits become impaired.

Reclassifications

Certain prior period amounts have been reclassified to conform with the 1998 presentation.

## Recently Issued Accounting Standards

In June 1997, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 131, "Disclosure about Segments of an Enterprise and Related Information," requiring public companies report certain information about operating segments within their financial statements. Additionally, it requires that such entities report certain information about their products and services, the geographic areas in which they operate, and their major customers. These additional disclosure requirements are required within financial statements for fiscal years beginning after December 15, 1997. The Company had international sales in the second quarter of 1998, the resulting revenues are not considered material. During the remainder of 1998, the Company expects further international activities that may require additional disclosures in compliance with the requirements of the Standard.

## NOTE 3 - CHANGES IN ACCOUNTING ESTIMATES

During the second quarter of 1998 , the company made certain changes in accounting estimates totaling $\$ 636,441$, after tax, as a result of new information becoming available. Of this amount, $\$ 265,563$ relates to certain contingencies, the provision for which is no longer necessary. The remaining amount of $\$ 370,878$ includes a reduction in the amounts provided for certain sales and delivery expenses that are not expected to materialize.

NOTE 4 - TRANSACTIONS AFFECTING STOCKHOLDERS' EQUITY
On January 8, 1998, the Company's Board of Directors authorized a plan to reacquire up to 250,000 of the Company's issued and outstanding common stock shares during the period ended December 31, 1998. On June 24, 1998 the Board of Directors approved an additional buy-back of up to 500,000 shares of the Company's Common Stock. The schedule and amount of shares re-purchased will be based upon market conditions. As of June $30,1998,285,000$ shares have been repurchased at an average cost per share of $\$ 10.18$ giving a total cost of \$2,902,473.

During the six-month period ended June 30, 1998 a total of 522,700 shares were issued through the exercise of stock options and warrants of the company. The difference between the option payment price and cash received, resulted in an increase to the additional paid-in-capital of the Company.

At June 30, 1998, there were 4,445,400 unexercised issued options and warrants of the Company's stock.

NOTE 5 - INCOME TAXES
Income taxes include both deferred and currently payable taxes. Deferred income taxes result from "temporary differences" which consist of a different tax base for assets and liabilities than their reported amounts in the financial statements. The deferred tax asset of $\$ 402,482$ consists of the tax effects for contract termination costs and miscellaneous items. Certain exercises of options and warrants during the six months period ended June 30, 1998, resulted in reductions to taxes currently payable and a corresponding increase to additional paid-in-capital totaling $\$ 3,290,081$. These reductions are "permanent differences" and do not affect the provisions for deferred or current income tax expense.

For the six months ended June 30, 1998 and fiscal year ended December 31, 1997 an effective tax rate has been provided for at $39 \%$ and $40.5 \%$ respectively. The reduction in the effective rate was the result of certain state tax planning strategies employed by the Company during the first six months of 1998.

## -7-

## NOTE 6 EARNINGS PER SHARE

Effective December 31, 1997, the Company adopted Statement of Financial Accounting Standard No. 128, "Earnings Per Share," which simplifies earnings per share calculations and requires presentation of both basic and diluted earnings per share on the face of the statement of income. Per this statement, basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common stockholders by the weighted - average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. Diluted EPS also utilizes the treasury stock method that prescribes a theoretical buy-back of shares from the theoretical proceeds of all options and warrants outstanding during the period. Since there is a large number of options and warrants outstanding, fluctuations in the actual market price can have a varying of results for each period presented.

A reconciliation of the applicable numerators and denominators of the income statement periods presented is as follows (millions, except earnings per share amounts) :
<TABLE>
<CAPTION>


In the ordinary course of business, the Company has sales brokerage arrangements with entities whose major shareholders are also shareholders of The Quigley Corporation, or are related to major shareholders of the Company. Commissions expensed under such arrangements amounted to approximately $\$ 122,000$ and $\$ 101,000$ respectively, for the six months periods ended June 30, 1998 and 1997. Management believes these transactions were under terms no less favorable to the Company than those arranged by other parties. Amounts payable under such agreements at June 30, 1998 and December 31,1997 were approximately $\$ 5,900$ and $\$ 58,000$ respectively.

The company is in the process of acquiring licenses in certain countries through affiliated entities. During 1998, fees have been paid to a related entity to obtain such licenses amounting to $\$ 10,000$.

NOTE 8 - STATUS OF NUTRITIONAL FOODS CORPORATION LITIGATION
During 1992, the Company authorized litigation against Nutritional Foods Corporation ("NFC") in which the Company sought to cancel the 729,928 restricted shares issued to NFC for international marketing services, as a result of certain false and misleading representations made by it to the Company including, but not limited to, NFC's failure to act as the Company's international sales agent under an Agreement between NFC and the Company.

Pursuant to a final decree issued in the Court of Common Pleas of Bucks County, Pennsylvania dated January 23, 1997, the Company received an order to return to treasury these outstanding shares. In November of 1997, NFC challenged the validity of the decree. In March of 1998, a subsequent order of the Court of Common Pleas of Bucks County modified the decree of January 23, 1997 to provide for a return to treasury of 604,928 shares to the Company. As payment for legal services, 118,066 of these shares were reissued with a market value of approximately $\$ 1,145,358$. This value, the cost of reacquiring these shares, then became the value of the net treasury stock (\$2.35 per share) represented by 486,862 shares returned to treasury. The impact has been reflected in the Balance Sheet as of December 31, 1997.
-8-

NOTE 9 - COMMITMENTS AND CONTINGENCIES
The Company maintains certain royalty agreements with the founders and developers, licensors, and consultants for the Cold-Eeze(R) product. The gross royalty is $13 \%$ of sales collected before certain deductions and related tax benefits. Of this percentage a three percent royalty is payable to the patent holder whose agreement expires in 2002, a three percent royalty is payable to the developer of the product formulation together with a two percent consulting fee based on an agreement that expires in 2007. Additionally, a founder's royalty totaling $5 \%$, on gross receipts on sales of the product less certain deductions, is paid to two of the officers whose agreements expire in 2005.

The Company has contractual commitments for advertising amounting to approximately $\$ 9,700,000$. Additional advertising costs are expected to be incurred during the remainder of the year.

The Company has reached an agreement in principle to purchase a building, including improvements, approximating 14,000 square feet that will be used as corporate offices as well as laboratory facilities, at a cost approximating \$1 million dollars.

In September 1997, the Company obtained a $\$ 5$ million revolving line of credit facility with Commerce Bank, N.A. for general corporate purposes. This facility is collateralized by accounts receivable and inventory, renews in September 1998, with interest at prime or 275 basis points above the Euro-Dollar Rate. There were no borrowings under this line during the period ended June 30, 1998.

The Company is subject to legal proceedings and claims which have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company's management based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

In addition to historical information, this Report contains forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause such a difference include, but are not limited to management of growth, competition, pricing pressures on the Company's product, industry growth and general economic conditions. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date hereof. The Company undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements. The Company is subject to a variety of additional risk factors more fully described in the Company's annual report by Form 10-KSB filed with the Securities and Exchange Commission.

Overview

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The three and six months period ended June 1998 resulted in a comparative slow down in revenues over the same period in 1997. Revenues for these three and six month periods of 1998 were $\$ 1,317,872$ and $\$ 8,589,691$ as compared to $\$ 4,083,736$ and $\$ 26,265,742$ for the comparative periods in 1997. The winter conditions throughout the United States during the 1998 cold and flu season have been less severe than normal. Reflected in the first quarter of 1997, is the filling of approximately $\$ 12$ million in backorders at December 31, 1996. The demand for the product is seasonal, with the fourth and first quarters representing the largest sales volume.

The Company continues to use the resources of a contract manufacturer and independent national and international brokers to represent the company's Cold-Eeze(R) lozenge product, thereby saving capital and other ongoing expenditures that would otherwise be incurred.

Manufacturing efficiencies and contract commitments introduced in the first quarter 1997 resulted in increased product availability, thereby ensuring that domestic and future international product demand can be met.

During February 1998, an agreement was reached with Genpharm, Inc., a wholly-owned subsidiary of the pharmaceutical company Merck KgaA, Darmstadt, Germany, for exclusive distribution of the Company's proprietary Cold-Eeze(R) products in the Canadian market. In March, the Company reached an agreement with a Hong Kong based Chinese distribution company for the non-exclusive distribution of Cold-Eeze(R) in the People's Republic of China. Both agreements, effective immediately, will launch the international distribution of the Cold-Eeze(R) product.

Results of Operations

Three months ended June 30, 1998 compared to three months ended June 30, 1997

- --------------------------------------------------------------------------------------19 For the three months ended June 30 , 1998, the Company reported revenues of $\$ 1,317,872$ and net income of $\$ 1,235$, as compared to revenue of $\$ 4,083,736$ and net income of $\$ 1,057,365$ for the comparable period ended June 30, 1997. The reduction in revenue is due to the mild winter conditions throughout the United States with the 1998 cold and flu season being less severe than usual.

Cost of Sales as a percentage of net sales for the three months ended June 30, 1998 was $30.2 \%$ compared to $30.0 \%$ for the comparable period ended June 30, 1997. The efficiencies and cost saving processes employed by the manufacturer in the first quarter of 1997 is continuing.

For the three months ended June 30, 1998, total operating expenses, which include the mitigating effects from changes in accounting estimates, were $\$ 1,310,517$ compared to $\$ 1,143,305$ for the comparable period ended June 30, 1997. The operating expenses have remained high primarily due to a continuing advertising and promotion campaign commenced during the latter part of 1997 to establish Cold-Eeze(R) as a recognized brand name and to support the sales base.

During the three months ended June 30, 1998, the major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for $\$ 1,127,008$ ( $86 \%$ ) of total operating costs. The remaining items for this period remained relatively fixed in that they do not follow sales trends. These same expense categories for the comparable period in 1997 accounted for $\$ 880,723$ ( $77 \%$ ) of total operating costs. As percentage of sales, the 1998 second quarter operating expenses assume a higher percentage compared to the same period in 1997 due to the lower 1998 sales.

For the six months ended June 30 , 1998, the Company reported revenues of $\$ 8,589,691$ and net income of $\$ 1,268,168$, as compared to revenue of $\$ 26,265,742$ and net income of $\$ 7,547,170$ for the comparable period ended June 30, 1997. The reduction in revenue is due to the mild winter conditions throughout the United States with the 1998 cold and flu season being less severe than usual. Also included in the 1997 figure is approximately $\$ 12$ million in revenues that represented an order backlog existing at December 31, 1996.

Cost of Sales as a percentage of net sales for the six months ended June 30 , 1998 was $30.4 \%$ compared to $30.9 \%$ for the comparable period ended June 30, 1997. This reduction is a result of efficiencies and cost saving processes employed by the manufacturer which were not in place during the first quarter of 1997.

For the six months ended June 30 , 1998, total operating expenses, which include the mitigating effects from changes in accounting estimates, were $\$ 4,678,086$ compared to $\$ 5,547,975$ for the comparable period ended June 30, 1997. The 1998 operating expenses have remained high, despite slow sales, primarily due to a continuing advertising and promotion campaign commenced during the latter part of 1997 to establish Cold-Eeze(R) as a recognized brand name and to support the sales base. Offsetting these increased costs is the reduction in brokerage commissions which are a factor of sales activity.

During the six months ended June 30, 1998, the major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for $\$ 4,071,712$ ( $87 \%$ ) of total operating costs. The remaining items for this period remained relatively fixed in that they do not follow sales trends. These same expense categories for the comparable period in 1997 accounted for $\$ 4,395,363(79 \%)$ of total operating costs. As percentage of sales, the 1998 six months operating expenses assume a higher percentage compared to the same period in 1997 due to the lower 1998 sales.

## Liquidity and Capital Resources



The total assets of the company at June 30, 1998 and December 31, 1997 were $\$ 46,594,169$ and $\$ 49,847,090$ respectively. Working capital increased to $\$ 43,941,748$ from $\$ 41,140,547$ during the period. The significant movement within total assets is the reduction in accounts receivable of $\$ 10,495,980$, cash and cash equivalents increasing by $\$ 3,374,212$, prepaid income taxes increasing by $\$ 2,718,539$ and inventory increasing by $\$ 744,963$. From a working capital perspective accounts payable and accrued royalties and sales commissions were reduced over the period by $\$ 453,775$ and $\$ 4,188,126$ respectively. Total cash balances at June, 1998 were $\$ 28,872,571$, as compared to $\$ 25,498,359$ at December 31, 1997.

The management of the Company currently believes that the current liquidity and continuing revenues, along with related profits generated, for the remainder of 1998, should provide an internal source of capital to fund the company's business operations. Additionally, in September 1997 the Company obtained a $\$ 5$ million revolving line of credit facility with Commerce Bank, N.A. for general corporate purposes. This facility is collateralized by accounts receivable and inventory, and renews in September 1998, with interest accruing at the Wall Street Journal prime rate, or 275 basis points above the Euro-Dollar Rate, each to move with the respective base rate. There were no borrowings under this line during the six-month period ended June 30, 1998.

On January 8, 1998, the Company's Board of Directors authorized a plan to reacquire up to 250,000 of the Company's issued and outstanding common stock shares during the period ended December 31, 1998. On June 24, 1998 the Board of Directors approved an additional buy-back of up to 500,000 shares of the Company's common Stock. The schedule and amount of shares re-purchased will be based upon market conditions. As of June $30,1998,285,000$ shares have been repurchased at an average cost per share of $\$ 10.18$ giving a total cost of \$2,902,473.

Management is not aware of any trends, events or uncertainties that have or are reasonably likely to have a material negative impact upon the Company's (a) short term or long term liquidity, (b) net sales or revenues or income from continuing operations. Any challenge to the Company's patent rights could have a material adverse effect on future liquidity of the Company, however, the Company is not aware of any condition that would make such an event probable.

In June 1997, the Financial Accounting Standard Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 131, "Disclosure about Segments of an Enterprise and Related Information," requiring public companies report certain information about operating segments within their financial statements. Additionally, it requires that such entities report certain information about their products and services, the geographic areas in which they operate, and their major customers. These additional disclosure requirements are required within financial statements for fiscal years beginning after December 15, 1997. The Company had international sales in the second quarter of 1998, the resulting revenues are not considered material. During the remainder of 1998 , the company expects further international activities that may require additional disclosures in compliance with the requirements of the Standard.

Capital Expenditures

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Since the Cold-Eeze(R) lozenge product is manufactured for the Company by an outside source, capital expenditures during 1998 are not anticipated to be material. The Company has reached an agreement in principle to purchase a building, including improvements, approximating 14,000 square feet that will be used as corporate offices as well as laboratory facilities, at a cost approximating $\$ 1$ million dollars.

Year 2000 Compliant

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Management believes no material commitments or contingencies exist relating to computer operations as the computer system utilized by the company in its operation has been deemed "Year 2000" compliant by the system vendor.
-12-

## Part II. Other Information

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Item 1. Legal Proceedings

- ---------------------------

During 1992, the Company authorized litigation against Nutritional Foods Corporation ("NFC") in which the Company sought to cancel the 729,928 restricted shares issued to NFC for international marketing services, as a result of certain false and misleading representations made by it to the Company including, but not limited to, NFC's failure to act as the company's international sales agent under an Agreement between NFC and the Company.

Pursuant to a final decree issued in the Court of Common Pleas of Bucks County, Pennsylvania dated January 23, 1997, the Company received an order to return to treasury these outstanding shares. In November of 1997, NFC challenged the validity of the decree. In March of 1998, a subsequent order of the Court of Common Pleas of Bucks County modified the decree of January 23, 1997 to provide for a return to treasury of 604,928 shares to the Company. As payment for legal services, 118,066 of these shares were reissued with a market value of approximately $\$ 1,145,358$. This value, the cost of reacquiring these shares, then became the value of the net treasury stock ( $\$ 2.35$ per share) represented by 486,862 shares returned to treasury.

The Company is subject to legal proceedings and claims which have arisen in the ordinary course of its business. Although there can be no assurance as to the ultimate disposition of these matters, it is the opinion of the Company's management based upon the information available at this time, that the expected outcome of these matters, individually or in the aggregate, will not have a material adverse effect on the financial position, results of operations or cash flows of the Company.

Item 2. Changes in Securities

- ----------------------------------

None

Item 3. Defaults Upon Senior Securities

- -----------------------------------------------

None


Item 5. Other Information

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None

Item 6. Exhibits and Reports on Form 8-K

- ----------------------------------------------
(a) Exhibits

Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K

There were no Current Reports on Form 8-K filed during the quarter ended June 30, 1998.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE QUIGLEY CORPORATION

> By: /s/ George J. Longo
> ------------George J. Longo
> Vice President, Chief Financial Officer

## -14-

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| <EXTRAORDINARY> | 0 |
| <CHANGES> | 0 |
| <NET-INCOME> | 1,268,168 |
| <EPS-PRIMARY> | 0.09 |
| <EPS-DILUTED> | 0.08 |

