

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 10-K  
Annual Report Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
For the Fiscal year ended December 31, 2001

Commission File No. 01-21617  
-----

THE QUIGLEY CORPORATION  
-----

(Exact name of registrant as specified in its charter)

NEVADA

23-2577138  
-----

(State or other jurisdiction of  
incorporation or organization)

(IRS Employer  
Identification Number)

(MAILING ADDRESS: PO Box 1349, Doylestown, PA 18901)

KELLS BUILDING, 621 SHADY RETREAT ROAD, DOYLESTOWN, PA 18901  
-----

(Address of principle executive offices) (Zip Code)

(215) 345-0919  
-----

(Registrant's telephone number, including area code)

SECURITIES REGISTERED UNDER SECTION 12(B) OF THE EXCHANGE ACT: NONE

SECURITIES REGISTERED UNDER SECTION 12(G) OF THE EXCHANGE ACT: COMMON STOCK (\$.0005 PAR VALUE)  
COMMON SHARE PURCHASE RIGHTS

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

/X/ Yes / / No

Indicate by the check mark if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-X contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K.

[X]

As of February 22, 2002, the aggregate market value of the voting stock (all of one class \$.0005 par value Common Stock) held by non-affiliates of the Registrant was \$37,363,036 based upon the closing price of the Common Stock on that date as reported on the NASDAQ National Market.

APPLICABLE ONLY TO CORPORATE REGISTRANTS

Number of shares of each of the Registrant's classes of securities (all of one class of \$.0005 par value Common Stock) outstanding on February 22, 2002: 10,675,153.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the following documents are incorporated by reference in this Report on Form 10-K:

1. Information set forth in Part III of this report is incorporated by reference to the Registrant's Proxy Statement for the 2002 Annual Meeting of Stockholders.

THE EXHIBIT INDEX IS LOCATED ON PAGES 19-20.

Page 1 of 22

TABLE OF CONTENTS

Part I		Page
		----
Item 1.	Description of Business	3-8
2.	Description of Properties	8
3.	Legal Proceedings	9-10
4.	Submission of Matters to a Vote by Security Holders	10

Part II

5.	Market for the Company's Common Equity and Related Stockholder Matters	10-11
6.	Selected Financial Data	11-12
7.	Management's Discussion and Analysis of Results of Operations and Financial Condition	12-17
8.	Financial Statements	18
9.	Change in and Disagreements with Accountants on Accounting and Financial Disclosure	19

Part III

10.	Directors and Executive Officers of the Registrant	19
11.	Executive Compensation	19
12.	Security Ownership of Certain Beneficial Owners and Management	19
13.	Certain Relationships and Related Transactions	19

Part IV

14.	Exhibits, Financial Statement Schedules and Reports on Form 8-K	20-21
-----	---	-------

FORWARD-LOOKING STATEMENTS

In addition to historical information, this Annual Report contains forward-looking statements. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those reflected in these forward-looking statements. Factors that might cause such a difference include, but are not limited to, management of growth, competition, pricing pressures on the Company's product, industry growth and general economic conditions. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's opinions only as of the date hereof. The Company undertakes no obligation to revise or publicly release the results of any revision to these forward-looking statements. Readers should carefully review the risk factors described in other documents the Company files from time to time with the Securities and Exchange Commission.

PART 1

ITEM 1. DESCRIPTION OF BUSINESS

BUSINESS DEVELOPMENT

The Quigley Corporation (hereinafter referred to as the "Company") is a Nevada corporation which was organized on August 24, 1989 and commenced business operations in October 1989.

The Company's current primary business is the manufacture and distribution of cold remedy products to the consumer through the over-the-counter market place. Its key product Cold-Eeze(R) is a zinc gluconate glycine lozenge proven in two double-blind clinical studies to reduce the duration and severity of the common cold symptoms by nearly half. Cold-Eeze(R) is now an established product in the health care and cold remedy market.

In January 2000, Darius International Inc., a wholly owned subsidiary of The Quigley Corporation, was formed as a means of introducing new products to the marketplace. On January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company involved in the direct marketing and distribution of health and wellness products, this entity is a wholly owned subsidiary of Darius International Inc. and is based in Alpine, Utah. Additionally, effective July 1, 2000, the Company acquired a 60% ownership position in Caribbean Pacific Natural Products, Inc., based in Orlando, Florida.

DESCRIPTION OF BUSINESS OPERATIONS

Since its inception, the Company has continued to conduct research and development into various types of health-related food supplements and homeopathic cold remedies. Initially, the Company's business was the marketing and distribution of a line of nutritious health supplements (hereinafter "Nutri-Bars"). During 1995, the Company reduced the emphasis in the marketing of the Nutri-Bars and commenced focusing its marketing and research and development resources towards the Company's patented Cold-Eeze(R) zinc gluconate glycine cold relief products.

Prior to the fourth quarter 1996, the Company had minimal revenues and as a result suffered continued losses due to ongoing research and development and operating expenses. However, 1997 resulted in significant revenue increases as a

result of the Company's nationwide marketing campaign and the increased public awareness through media public service announcements of the Cold-Eeze(R) lozenge product.

Since June 1996, the Company has concentrated its business operations on the manufacturing, marketing and development of its proprietary Cold-Eeze(R) and Cold-Eezer Plus cold-remedy lozenge products and on development of various product extensions. These products are based upon a proprietary zinc gluconate glycine formula, which in two double-blind clinical studies has shown to reduce the duration and severity of the common cold symptoms. The Quigley Corporation acquired worldwide manufacturing and distribution rights to this formulation in 1992 and commenced national marketing in 1996. The demand for the Company's cold remedy products and sun-care and skincare products is seasonal,

3

where the third and fourth quarters generally represent the largest sales volume for Cold remedy products and the first and second quarters generally represent the largest sales volume for the sun-care and skincare products. During 2001, approximately 99% of the Company's revenues originated in the United States with the remainder being attributable to international trade.

As referred to earlier, the Company formed Darius International Inc., a wholly owned subsidiary, in January 2000 for the purpose of introducing new products to the marketplace through a network of independent distributors. Darius is a direct selling organization specializing in proprietary health and wellness products. The Company commenced shipping product to customers in the third quarter of 2000. Additionally, on January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company involved in the direct marketing and distribution of health and wellness products. This entity is a wholly owned subsidiary of Darius International Inc.

Effective July 1, 2000, The Quigley Corporation acquired a 60% ownership position of Caribbean Pacific Natural Products, Inc., a leading developer and marketer of all-natural sun and skin products for luxury resorts, theme parks and spas. Caribbean Pacific Natural Products, Inc., is headquartered in Orlando, Florida.

The formation of Darius International Inc., and the majority ownership position in Caribbean Pacific Natural Products, Inc., provide diversification to the Company in both the method of product distribution and the broader range of products available to the marketplace.

In January 2001, the Company formed an Ethical Pharmaceutical Unit which is now Quigley Pharma Inc., a wholly-owned subsidiary of the Company that is under the direction of its Executive Vice President and Chairman of its Medical Advisory Committee. The launch of the Company's Ethical Pharmaceutical Unit follows the Patent Office of The United States Commerce Department confirming the assignment to the Company of a Patent Application for the "Method and Composition for the Topical Treatment of Diabetic Neuropathy". In September 2001, the Patent Office confirmed the assignment to the Company of a Patent Application entitled the "Medicinal Composition and Method of Using it" (for Treatment of Sialorrhea and other Disorders) for a prescription product to relieve sialorrhea (drooling) in patients suffering from Amyotrophic Lateral Sclerosis (ALS), otherwise known as Lou Gehrig's Disease. In November 2001, the Company was assigned a Patent Application entitled "Composition and Method for Prevention, Reduction and Treatment of Radiation Dermatitis" with the Patent Office of The United States Commerce Department. The establishment of a dedicated pharmaceutical subsidiary will enable the Company to diversify into the prescription drug market and to ensure safe and effective distribution of these important potential new products currently under development.

#### PRODUCTS

- - - - -

#### Cold Remedy Products

- - - - -

Cold-Eeze(R), a zinc gluconate glycine formulation (ZIGG(TM)) representing 68.4% of the Company's sales for 2001, is sold in lozenge, bubble gum and sugar-free tablet forms. In May 1992, the Company entered into an exclusive agreement for worldwide representation, manufacturing, marketing and distribution rights to a zinc gluconate glycine lozenge formulation which was patented in the United States, United Kingdom, Sweden, France, Italy, Canada, Germany, and pending in Japan. This product is presently being marketed by the Company and also through independent brokers and marketers in the United States under the trade names Cold-Eeze(R), Cold-Eeze(R) Sugar Free, and Cold-Eeze(R) Bubble Gum and in Canada under the trade name Zigg-Eeze(TM).

In 1996, the Company also acquired an exclusive license to a zinc gluconate use patent, thereby assuring the Company exclusivity in the manufacturing and marketing of zinc gluconate glycine lozenge formulated cold relief products.

In the second half of 1998, the Company launched Cold-Eeze(R) in a sugar free version of the product to benefit diabetics and other consumers concerned with their sugar intake. Late in the fourth quarter of 1998, the Company launched a bubble gum version of Cold-Eeze(R).

Under a Food and Drug Administration ("FDA") approved Investigational New Drug Application, filed by Dartmouth College, a randomized double-blind placebo-controlled study, conducted at Dartmouth College of Health Science,

4

Hanover, New Hampshire, concluded that the lozenge formulation treatment, initiated within 48 hours of symptom onset, resulted in a significant reduction in the total duration of the common cold.

On May 22, 1992, ZINC AND THE COMMON COLD, A CONTROLLED CLINICAL STUDY, was published in England, in the "Journal of International Medical Research", Volume 20, Number 3, Pages 234-246. According to this publication, (a) flavorings used in other Zinc lozenge products (citrate, tartrate, separate, orotate, picolinate, mannitol or sorbitol) render the Zinc inactive and unavailable to the patient's nasal passages, mouth and throat, where cold symptoms have to be treated, (b) this patented pleasant-tasting formulation delivers approximately 93% of the active Zinc to the mucosal surfaces and (c) the patient has the same sequence of symptoms as in the absence of treatment, but goes through the phases at an accelerated rate and with reduced symptom severity.

On July 15, 1996, results of a new randomized double-blind placebo-controlled study on the common cold were published, which commenced at the CLEVELAND CLINIC FOUNDATION on October 3, 1994. The study called "ZINC GLUCONATE LOZENGES FOR TREATING THE COMMON COLD" was completed and published in THE ANNALS OF INTERNAL MEDICINE - VOL. 125 NO. 2. Using a 13.3mg lozenge (almost half the strength of the lozenge used in the Dartmouth Study), the result still showed a 42% reduction in the duration of the common cold symptoms.

The business of the Company is subject to federal and state laws and regulations adopted for the health and safety of users of the Company's products. Cold-Eeze(R) is a homeopathic remedy that is subject to regulations by various federal, state and local agencies, including the FDA and the Homeopathic Pharmacopoeia of the United States.

The Company competes with suppliers varying in range and size in the cold remedy products arena. Cold-Eeze(R), which has been clinically proven, offers a significant advantage over other suppliers in the over-the-counter cold remedy market. The management of the Company believes there should be no future impediment on the ability to compete in the marketplace now, or in the immediate future, since factors concerning the product, such as price, product quality, availability, reliability, credit terms, name recognition, delivery and support are all properly positioned. The Company has several Broker, Distributor and Representative Agreements, both nationally and internationally and the product is distributed through numerous independent and chain drug and discount stores throughout the United States.

The Company continues to use the resources of independent national and international brokers complementing its own personnel to represent the Company's over-the-counter products, thereby saving capital and other ongoing expenditures that would otherwise be incurred.

#### Health And Wellness Products

-----

Darius International Inc., a wholly owned subsidiary with sales representing 23% of the Company's sales in 2001, was formed in January 2000 for the purpose of introducing new products to the marketplace through a network of independent distributors. On January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company involved in the direct marketing and distribution of health and wellness products. Darius is a direct selling organization specializing in proprietary health and wellness products. The products marketed and sold by Darius are designed to improve the human condition, in the area of health, immunity, energy, pain and the common cold.

#### Sun-care and Skincare Products

-----

Caribbean Pacific Natural Products, Inc., is a leading developer and marketer of all-natural sun-care and skincare products for luxury resorts, theme parks and spas with sales representing 8.6% of the Company's sales in 2001.

These products are all-natural, eco-safe, and organic, meaning that the need for petro-chemical, synthetic, and chemical additives used by most competitors has been eliminated. All-natural ingredients such as aloe vera, rose hip oil, squalane, Vitamin E, tea tree oil and other natural oils and extracts are used instead of many synthetic preservatives, fillers and softeners which may have side-effects.

Caribbean Pacific currently has three distinct product lines: Virgin Sol, Coral Sol and Sport Sol and is currently developing a spa line called Sabate and has recently test marketed a dry-grip golf product.

Caribbean Pacific markets a line of natural protectors, or "Sol Cremes" that provide dual protection against the damaging effects of the sun. This product is available in differing Sun Protection Factors (SPF). Caribbean Pacific also markets a

sunscreen product called "Karibbean Kidz" especially for children, again containing all natural ingredients found in nature.

Additionally, Caribbean Pacific markets various products rich in essential nutrients and vitamins necessary for the skin. Products available in this category are: Black Pearl Ultra Oil, Diamond Rose Dry Tanning Oil and Emerald Rose Tanning Oil.

Caribbean Pacific has developed an effective combination of natural ingredients for moisture that include the Aloe Rose Body Creme, a moisturizing lotion, and the Tea Tree Burn Relief, which cools the skin to sooth the discomfort associated with burns, insect bites and itching.

Caribbean Pacific also has the capability to make available customized merchandise, such as beach bags, beach towels etc., which complement the range of sun-care and skincare products marketed and sold by Caribbean Pacific.

PATENTS, TRADEMARKS, ROYALTY AND COMMISSION AGREEMENTS  
-----

The Company currently owns no patents. However, the Company has recently been assigned three patent applications which are hereinafter discussed and has been granted an exclusive agreement for worldwide representation, manufacturing, marketing and distribution rights to a zinc gluconate glycine lozenge formulation, which are patented as follows:

United States	No. 4 684 528 (August 4, 1987)	Sweden:	No. 0 183 840 (March 2, 1994)
	No. 4 758 439 (July 19, 1988)	Canada:	No. 1 243 952 (November 1, 1988)
Germany:	No. 3,587,766 (March 2, 1994)	Great Britain:	No. 2 179 536 (December 21, 1988)
France & Italy:	No. EP 0 183 840 B1 (March 2, 1994)	Japan:	Pending

In 1996, the Company also acquired an exclusive license for a United States ZINC GLUCONATE USE PATENT NUMBER RI 33,465 from the patent holder. This use patent gives the Company exclusive rights to both the USE and FORMULATION patents on zinc gluconate for reducing the duration and severity of the common cold symptoms. This patent and exclusive license will expire in March 2002. The Company does not anticipate any material impact on the financial statements.

The Cold-Eeze(R) product is manufactured for the Company by a contract manufacturer and marketed by the Company in accordance with the terms of a licensing agreement (between the Company and the developer). The contract is assignable by the Company with the developer's consent. Throughout the duration of the agreement, the developer is to receive a three percent (3%) royalty on sales collected, less certain deductions. A separate consulting agreement between the parties referred to directly above was similarly entered into on May 4, 1992, whereby the developer is to receive a consulting fee of two percent (2%) on sales collected, less certain deductions, for consulting services to the Company with respect to such product.

Pursuant to the License Agreement entered into between the Company and the patent holder, the Company pays a royalty fee to the patent holder of three percent (3%) on sales collected, less certain deductions which expires in March 2002.

During 1997, the Company instituted a trademark for the major components of its lozenge, ZIGG(TM) (denoting zinc gluconate glycine), to set Cold-Eeze(R) apart from the imitations proliferating the marketplace.

An agreement between the Company and the founders was entered into on June 1, 1995. The founders, in consideration of the acquisition of the Cold-Eeze(R) cold therapy product, are to receive a total commission of five percent (5%), on sales collected, less certain deductions until the termination of this agreement on May 31, 2005.

The trademarks and formulations for the natural skin care products sold by Caribbean Pacific Natural Products, Inc. are owned by Caribbean Pacific International, Inc., which has a 40% ownership position in Caribbean Pacific Natural Products. The trademarks and formulations are assigned to Caribbean Pacific Natural Products, Inc. for a twenty-five year period. Caribbean Pacific Natural Products pays Caribbean Pacific International a royalty of five percent (5%) on sales collected less certain deductions, for a four year term, which terminates in May 2004.

In December 2000, the Patent Office of The United States Commerce Department confirmed the filing and assignment to the Company of a Patent Application for the "Method and Composition for the Topical Treatment of Diabetic

6

Neuropathy." In September 2001, the Patent Office confirmed the assignment to the Company of a Patent Application entitled the "Medicinal Composition and Method of Using it" (for Treatment of Sialorrhoea and other Disorders) for a prescription product to relieve sialorrhoea (drooling) in patients suffering from Amyotrophic Lateral Sclerosis (ALS), otherwise known as Lou Gehrig's Disease. In November 2001, the Company was assigned a Patent Application entitled "Composition and Method for Prevention, Reduction and Treatment of Radiation Dermatitis" with the Patent Office of The United States Commerce Department.

PRODUCT DISTRIBUTION AND CUSTOMERS

The Company has several Broker, Distributor and Representative Agreements, both nationally and internationally, which are sales performance-based. Additionally, prior to 1998, the Company issued incentive common stock purchase options to its Brokers, Distributors and Representatives.

The Cold-Eeze(R) products are distributed through numerous food, chain drug and mass merchandisers throughout the United States, including the Walgreen Company, Albertsons, CVS, Rite-Aid, Eckerd Drug Company, Phar-Mor Inc., Wal-Mart, Target, The Kroger Company, Safeway Inc., Costco Wholesale, K-Mart Corporation, and wholesale distributors including, AmeriSource-Bergen Brunswick Drug Company, Cardinal Health and the McKesson Drug Company.

The Company is not dependent on any single customer as the broad range of customers includes many large wholesalers, mass merchandisers, and multi-outlet pharmacy chains, five of which account for a significant percentage of sales volume. The top five customers of the Company represent 33%, 44%, and 39% of its consolidated revenue for the years ended December 31, 2001, 2000 and 1999, respectively.

Darius is a direct selling organization specializing in proprietary health and

wellness products and the introduction of new products to the marketplace through a network of independent distributors. This method of distribution is in contrast to traditional distribution channels using independent and chain drug and discount stores as utilized by the Company in the promotion of the cold remedy products.

Caribbean Pacific Natural Products are sold exclusively through partnership marketing agreements at over 100 premier resorts, theme parks, and spas throughout the U.S., Mexico and the Caribbean. They include Anheuser-Busch-Entertainment, Biltmore, Resort Hyatt, Marriott, Ritz Carlton, Westin and Wyndham resorts. In Mexico, Caribbean Pacific Natural Products has exclusive marketing rights at such Eco-archeological Parks as Xcaret and Xelha, as well as the Allegro and Melia resorts.

#### RESEARCH AND DEVELOPMENT

-----

The Company's research and development costs for the years ended December 31, 2001, 2000 and 1999 were \$1,331,639, \$1,185,750, and \$297,650, respectively. Future research and development expenditures are anticipated in order to develop extensions of the Cold-Eeze(R) product, including potential unrelated new products in the consumer health care industry, that are primarily supported by clinical studies, for efficacious long-term products that can be coupled with possible line extensions derivatives for a family of products. Clinical studies and testing are anticipated in connection with Quigley Pharma, Inc., a wholly-owned subsidiary of the Company established in 2001, such as the formulation of products for diabetic use, radiation dermatitis and sialorrhea and other disorders. Principally, the increase of Research and Development in 2001 and 2000 was due to expenses incurred as part of the costs related to the application for a pharmacy drug license in the United Kingdom, together with research costs related to Quigley Pharma.

#### REGULATORY MATTERS

-----

The business of the Company is subject to federal and state laws and regulations adopted for the health and safety of users of the Company's products. The Company's Cold-Eeze(R) product is a homeopathic remedy, which is subject to regulation by various federal, state and local agencies, including the FDA and the Homeopathic Pharmacopoeia of the United States. These regulatory authorities have broad powers, and the Company is subject to regulatory and legislative changes that can affect the economics of the industry by requiring changes in operating practices or by influencing the demand for, and the costs of, providing its products. Management believes that the Company is in compliance with all such laws, regulations and standards currently in effect including the Food, Drug and Cosmetics Act of 1938 and the Homeopathic Pharmacopoeia Regulatory Service. Although it is possible that future results of operations

7

could be materially affected by the future costs of compliance, management believes that the future costs will not have a material adverse effect on our financial position or on our competitive position.

#### COMPETITION

-----

The Company competes with other suppliers of cold remedy products and health and wellness products. These suppliers range widely in size. Some of the Company's competitors have significantly greater financial, technical or marketing resources than the Company. Management believes that its Cold-Eeze(R) product, which has been clinically proven in two double-blind studies to reduce the severity and duration of the common cold symptoms, offers a significant advantage over many of its competitors in the over-the-counter cold remedy market. Management further believes that Darius' direct marketing distribution methods offer a significant advantage over many of its competitors. The Company believes that its ability to compete depends on a number of factors, including price, product quality, availability and reliability, credit terms, name recognition, delivery time and post-sale service and support.

The main competition in the sun-care and skincare industry comes primarily from names such as Australian Gold(R), California Tan(R), Panama Jack(TM), Hawaiian Tropic(R), Banana Boat(R) and Coppertone(R). Each takes a somewhat different position in how they promote their products. Caribbean Pacific Natural Products' range of products are distinguishable from the competition due to their all-natural and eco-friendly characteristic.

#### EMPLOYEES

-----

At December 31, 2001 the Company employed 44 full-time persons, primarily all of whom were involved in an executive, marketing or administrative capacity. None of the Company's employees are covered by a collective bargaining agreement or is a member of a union. Additionally, the Orlando location included 4 persons that were engaged by the Company through an outside employer organization.

#### SUPPLIERS

-----

The Company currently uses three separate suppliers to produce Cold-Eeze(R) in lozenge, bubble gum, and sugar-free tablet form. The Cold-Eeze(R) lozenge product is manufactured by a third party manufacturer that produces exclusively for the Company. Should these relationships terminate or discontinue for any reason, the Company has formulated a contingency plan necessary in order to prevent such discontinuance from materially affecting the Company's operations with the exception of bubble gum, which cannot be duplicated. Any such termination may, however, result in a temporary delay in production until the replacement facility is able to meet the Company's production requirements.

Raw materials used in the production of the cold remedy products are available from numerous sources. Currently, they are being procured from a single vendor in order to secure purchasing economies. In a situation where this one vendor is not able to supply the contract manufacturer with the ingredients, other sources have been identified. Any situation where the vendor is not able to supply the contract manufacturer with the ingredients may result in a temporary delay in production until replacement supplies are obtained to meet the Company's production requirements.

Darius' products for resale are sourced from several suppliers. In the event that such sources were no longer in a position to supply Darius with product, other vendors have been identified as reliable alternatives with minimal adverse loss of business.

Currently, the principal finished products relating to Caribbean Pacific Natural Products are being manufactured and blended by a single vendor. In the event of there being difficulties with the current sources of raw material or finished product, other suppliers have been identified whose use may result in a temporary delay in production.

ITEM 2. DESCRIPTION OF PROPERTY  
-----

The corporate office of The Quigley Corporation is located at 621 Shady Retreat Road, Doylestown, Pennsylvania. This property, with an area of approximately 13,000 square feet, was purchased in November 1998 and refurbished during 1999. The total cost of acquisition and refurbishment has been approximately \$1.6 million. The Company occupies warehouse space in Las Vegas, Nevada at a monthly cost of \$2,193. This Nevada location has a three-year lease that expires in July

8

2003. In addition to storage facilities at the Manufacturers' locations, the Company also stores product in four additional warehouses in Pennsylvania with storage charges based upon the quantities of product being stored.

The Darius business in Utah is located at 80 West Canyon Crest Road, Alpine, Utah, with an office area of approximately 3,000 square feet. The current monthly lease cost of this office space is \$4,080 with the lease expiring in March 2002. The Company also occupies a warehouse at Lehi, Utah, which approximates 5,700 square feet, with a monthly lease cost of \$2,500 and this lease expires in November 2002. The Company expects that these leases will be renewed or that alternative spaces will be obtained.

Caribbean Pacific Natural Products is located at 5244 Carrier Drive, Suite 309, Orlando, Florida, covering a total area of approximately 5,100 square feet. The lease on the premises is for a period of five years, commencing January 2001, at a monthly lease cost of \$6,845. Additionally, Caribbean Pacific Natural Products is leasing office space in Hawaii and Mexico at a monthly cost of \$1,000 and \$1,035 per month, respectively, these leases are for periods of six months and one year, respectively.

The Company believes that its existing facilities are adequate.

ITEM 3. LEGAL PROCEEDINGS  
-----

TESAURO AND ELEY

In September, 2000, the Company was sued by two individuals (Jason Tesauro and Elizabeth Eley, both residents of Georgia), on behalf of a "nationwide class" of "similarly situated individuals," in the Court of Common Pleas of Philadelphia County, Pennsylvania. The Complaint alleges that the Plaintiffs purchased certain Cold-Eeze(R) products between August, 1996, and November, 1999, based upon cable television, radio and internet advertisements which allegedly misrepresented the qualities and benefits of the Company's products. The Complaint requests an unspecified amount of damages for violations of Pennsylvania's consumer protection law, breach of warranty and unjust enrichment, as well as a judicial determination that the action be maintained as a class action.

In October, 2000, the Company filed Preliminary Objections to the Complaint seeking dismissal of the action. The Court sustained certain objections thereby narrowing Plaintiffs' Complaint. In May, 2001, Plaintiffs filed a Motion to Certify the Alleged Class. The Company opposed the Motion. In November, 2001, the Court held a hearing on Plaintiffs' Motion for Class Certification. In January, 2002, the Court denied in part and granted in part the Plaintiffs' Motion. The Court denied Plaintiffs' Motion to Certify a Class based on Plaintiffs' claim under the Pennsylvania Consumer Protection Law; however, the Court certified the class based on Plaintiffs' breach of warranty and unjust enrichment claims. The Company is filing for a Motion for Clarification/Reconsideration of this ruling. The Company is vigorously defending this lawsuit although the Company believes that the action lacks merit. The case is at a stage where no discovery has been taken and no prediction can be made as to the outcome of this case.

GOLDBLUM AND WAYNE

A Special Meeting of the Quigley stockholders was held on October 15, 1999, at which a majority of the shares entitled to vote adopted a Corrective Action Proposal (initially reported in the Company's Form 10-Q for the quarter ending June 30, 1999) to ratify actions previously taken by the Company relating to the 1990 1 for 2.74 reverse split, the 1995 1 for 10 reverse split (the "Reverse Splits") and the 1997 1 for 2 forward split (the "Forward Split"). Pursuant to the October 15, 1999 Special Meeting, the Company authorized the filing of a declaratory judgment action in Nevada to determine the effectiveness of the

Corrective Action.

In August 2000, the District Court of Clark County, Nevada, held that it had jurisdiction to decide the Company's declaratory judgment action filed in April, 2000, against two putative shareholders (Thomas Goldblum and Alan Wayne), in which the Company seeks a judicial declaration that, based on stockholder approval of the Corrective Action Proposal, the Reverse Splits and Forward Split satisfy and/or comply with Nevada law and that the capitalization of Quigley evidenced by the issued and outstanding shares of common stock and common stock warrants is as reflected on Quigley's stock transfer ledger on September 10, 1999, the record date of the Special Meeting. This action is scheduled for trial in Clark County, Nevada, during the week of March 25, 2002. No prediction can be made as to the outcome of this case.

9

An underlying claim filed by Goldblum and Wayne in the Court of Common Pleas of Montgomery County, Pennsylvania on March 17, 1996 alleging that the plaintiffs became owners of 500,000 shares each of the Company's common stock in or about 1990 and requested damages in excess of \$100,000 for breach of contract and conversion.

The Company is vigorously defending this lawsuit and has denied any liability to the plaintiffs. The Company also believes that the plaintiffs' claims are barred by the applicable statutes of limitations, and that the plaintiffs are, in any event, limited to claims for approximately 36,000 shares. The Company continues to believe that the plaintiffs' claims are without merit but certain pre-trial discovery remains incomplete and no prediction can be made as to the outcome of this case.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

PART II

ITEM 5. MARKET FOR COMPANY'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information

The Company's Common Stock, \$.0005 par value, is currently traded on the NASDAQ National Market under the trading symbol "QGLY". The price set forth in the following table represents the high and low sale prices for the Company's common stock.

QUARTER ENDED	COMMON STOCK			
	2001		2000	
	HIGH	LOW	HIGH	LOW
March 31	\$1.531	\$0.813	\$3.250	\$1.500
June 30	\$1.960	\$0.750	\$2.031	\$1.125
September 30	\$1.600	\$0.800	\$1.969	\$1.156
December 31	\$2.390	\$0.830	\$1.750	\$0.656

Such quotations reflect inter-dealer prices, without mark-up, mark-down or commission and may not represent actual transactions.

From July 1997 to May 1998, the Company's securities were traded on the NASDAQ SmallCap Market. Since May 1998, the Company's securities are traded on the NASDAQ National Market and consequently stock prices are available daily as generated by the National Market established quotation system.

Holders

As of December 31, 2001, there were approximately 389 holders of record of the Company's Common Stock, including brokerage firms, clearing houses, and/or depository firms holding the Company's securities for their respective clients. The exact number of beneficial owners of the Company's securities is not known but would exceed the number of record owners indicated above.

Dividends

The Company has not declared, nor paid, any cash dividends on its Common Stock. At this time the Company intends to retain its earnings to finance future growth and maintain liquidity.

Warrants and Options

In addition to the Company's aforesaid outstanding Common Stock, there are, as of December 31, 2001, issued and outstanding Common Stock Purchase Warrants and Options that are exercisable at the price-per-share stated and expire on the date indicated, as follows:

Description	Number	Exercise Price	Expiration Date
CLASS "E"	1,150,000	\$1.7500	June 30, 2006
CLASS "F"	225,000	\$2.5000	November 4, 2006
CLASS "G"	360,000	\$10.0000	May 5, 2002
CLASS "G"	585,000	\$10.0000	May 5, 2007
Option Plan	506,500	\$9.6800	December 1, 2007
Option Plan	383,500	\$5.1250	April 6, 2009
Option Plan	25,000	\$2.0625	January 13, 2010
Option Plan	379,000	\$0.8125	December 20, 2010
Option Plan	400,000	\$1.2600	December 10, 2011

At December 31, 2001, there were 4,014,000 unexercised and vested options and warrants of the Company's stock available for exercise.

ITEM 6. SELECTED FINANCIAL DATA

The Company changed its fiscal year-end from September 30 to December 31 on January 2, 1997. The following table sets forth the selected financial data of the Company for, and at the end of the years ended December 31, 2001, 2000, 1999, 1998 and 1997.

The data presented below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Company's financial statements and notes thereto appearing elsewhere herein.

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA)	YEAR ENDED DECEMBER 31, 2001	YEAR ENDED DECEMBER 31, 2000	YEAR ENDED DECEMBER 31, 1999	YEAR ENDED DECEMBER 31, 1998	YEAR ENDED DECEMBER 31, 1997
STATEMENT OF INCOME DATA:					
Sales	\$25,224	\$19,364	\$24,820	\$36,354	\$70,173
Co-operative advertising promotions	2,101	2,559	2,499	1,619	775
Net Sales	23,123	16,805	22,321	34,735	69,398
Gross Profit	15,054	10,921	14,441	23,858	47,970
Net Income (Loss)	216	(5,196)	(4,204)	6,809	20,967
Basic earnings (loss) per common share	\$0.02	(\$0.49)	(\$0.37)	\$0.51	\$1.72
Diluted earnings (loss) per common share	\$0.02	(\$0.49)	(\$0.37)	\$0.46	\$1.43
Weighted average common shares outstanding:					
Basic	10,675	10,551	11,352	13,335	12,181
Diluted	10,751	10,551	11,352	14,944	14,634

11

	AS OF DECEMBER 31, 2001	AS OF DECEMBER 31, 2000	AS OF DECEMBER 31, 1999	AS OF DECEMBER 31, 1998	AS OF DECEMBER 31, 1997
BALANCE SHEET DATA:					
Working capital	\$18,626	\$18,622	\$23,621	\$43,024	\$41,141
Total assets	24,756	26,056	33,271	48,611	49,847
Stockholders' equity	\$21,200	\$20,971	\$26,216	\$44,607	\$41,748

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The Quigley Corporation, (the Company), headquartered in Doylestown, Pennsylvania, is a leading marketer and distributor of a diversified range of health and homeopathic products.

The Company has developed and markets the Cold-Eeze(R) range of products in lozenge, bubblegum and sugar-free tablet form. Cold-Eeze(R) is the only zinc gluconate glycine product clinically proven in two double blind studies to reduce the severity and duration of common cold symptoms. The efficacy of the product was established following the publication of the second double blind study in July 1996. The sugar-free product is especially beneficial to diabetics and other consumers concerned about their sugar intake.

Cold-Eeze(R) is distributed through numerous independent, chain drug and discount stores throughout the United States. During 2001, the industry in which the Company's products are distributed continued to experience further mergers and consolidations. This contraction within the industry had the impact of reducing sell-in opportunities of previous years. During the later part of 2001, the economic downturn became more pronounced, our customers strove to achieve greater efficiencies by means of better managing inventory and therefore carried lower levels of inventory with the effect of reduced ordering activity.

The inclusion of Darius and Caribbean Pacific Natural Products in 2001 provided diversification for the Company with Cold-Eeze(R) contributing 68.4% of sales in 2001 compared to 95.6% in 2000.

The revenue for 2001 was \$24,669,667 compared to \$16,805,093 and \$22,320,451 for 2000 and 1999 respectively. The increase in revenue is accounted for by the continued development of both the Darius and Caribbean Pacific Natural Products businesses in 2001, which had combined revenue of \$7,965,049 compared to \$850,166 for the year of 2000. Cold-Eeze(R) revenues declined slightly in 2001 due to the effects of continued industry consolidations and the pursuit of inventory efficiencies by our customers. However, independent market data

indicates that the rate of decrease in consumer purchasing of Cold-Eeze(R) has slowed significantly. Additionally, in 2001 revenues were assisted by the settlement in the infringement suit against Gel Tech, LLC, the developer of Zicam(TM), and Gum Tech International, Inc., its distributor. Under the agreement, Gum Tech will pay the Company \$1,137,500 for a limited license on the use of zinc gluconate for the treatment of the duration and symptoms of the common cold. Gum Tech is also required to pay the Company an ongoing royalty of 5.5 percent from April 1, 2001 through March 5, 2002 on all Zicam cold relief sales. In addition, Gum Tech has guaranteed to pay a minimum of \$500,000 in ongoing royalties regardless of sales through March 5, 2002. Legal and other expenses associated with this lawsuit in 2001 approximated \$700,000.

Advertising costs in 2001 were approximately \$3,400,000 compared to approximately \$9,300,000 in 2000. During 2001 the Company continued the strategy initiated in late 2000 of focusing less on television and radio advertising and more on promoting the product with our customers and occasionally directly with the consumer. This commitment to the Cold-Eeze(R) product was further strengthened during 2001 with the hiring of a Vice President of Sales and Marketing and also the contracting with a large geographically diverse brokerage company to promote and represent the product at the retail level.

The Company continues to use the resources of independent national and international brokers to represent the Company's Cold-Eeze(R) products, which provides cost efficiencies that benefit the Company.

In January 2000, the Company formed Darius International Inc., a direct selling organization specializing in proprietary health and wellness products. Darius International was formed to implement Company strategy as a means of introducing new products to the marketplace through alternative distribution channels by utilizing a network of independent distributors. On January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company involved in the direct marketing and distribution of health and wellness products. This entity, which is a wholly owned subsidiary of Darius International Inc., is based in Utah.

In July 2000, the Company acquired a 60% ownership position in Caribbean Pacific Natural Products, Inc., an Orlando, Florida based company. Caribbean Pacific Natural Products is a leading developer and marketer of all-natural sun-care and skincare

12

products for luxury resorts, theme parks and spas. Caribbean Pacific Natural Products has developed markets for its products both domestic and international.

Manufacturing for all the Company's products is done by outside sources. The manufacturer of the Cold-Eeze(R) lozenge product manufactures exclusively for the Company, with the bubblegum and the sugar-free products being produced by different manufacturers.

During 2001, the Company continued to make progress with the registration of the Cold-Eeze(R) products in the United Kingdom as a pharmacy drug and incurred approximately \$650,000 in related expenses.

Future revenues, costs, margins, and profits will continue to be influenced by the Company's ability to maintain its manufacturing availability and capacity together with its marketing and distribution capabilities in order to continue to compete on a national and international level.

#### EFFECT OF RECENT ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 138, is effective for fiscal years beginning after June 15, 2000. The standard requires that all derivative instruments be recorded on the balance sheet at fair value. Changes in the fair value of derivatives are recorded in earnings or other comprehensive income, based on whether the instrument is designated as part of a hedge transaction and, if so, the type of hedge transaction. The adoption of this pronouncement did not have a material impact on the Company's financial statements.

In December 1999, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 101 ("SAB 101"), "Revenue Recognition in Financial Statements". The SAB summarizes certain of the Staff's views in applying generally accepted accounting principles to revenue recognition in the financial statements. As the Company's current revenue recognition policy meets the standards set forth in SAB 101, the Company was not required to change its revenue recognition policy based on the interpretation of SAB 101.

In May 2000, the Emerging Issues Task Force ("EITF") issued EITF No. 00-14, "Accounting for Coupons, Rebates and Discounts" that addressed accounting for sales incentives. The Task Force concluded that in accounting for cash sales incentives a manufacturer should recognize the incentive as a reduction of revenue on the later date of the manufacturer's sale or the date the offer is made to the public. The reduction of revenues should be measured based on the estimated amount of incentives to be claimed by the ultimate customers. This pronouncement was adopted in the first quarter of fiscal 2001.

In September 2000, the EITF reached a final consensus on issue EITF No. 00-10, "Accounting for Shipping and Handling Revenues and Costs." The Task Force concluded that amounts billed to customers related to shipping and handling should be classified as revenue. Further, the Task Force stated that shipping and handling cost related to this revenue should either be recorded in costs of goods sold or the Company should disclose where these costs are recorded and the amount of these costs. We adopted this principle during the fourth quarter of fiscal year 2000. The adoption of this pronouncement did not have a material

impact on the Company's financial statements.

In March 2000, FASB Interpretation, or FIN, No. 44, "Accounting for Certain Transactions Involving Stock Compensation - An Interpretation of APB Opinion No. 25," was issued. FIN 44 clarifies the application of APB No. 25 for certain issues. FIN 44 clarifies the definition of employee for purposes of applying APB No. 25, the criteria for determining whether a plan qualifies as a non-compensatory plan, the accounting consequences of various modifications to the terms of a previously fixed option or award, and the accounting for an exchange of share compensation awards in a business combination, among others. FIN 44 was effective July 1, 2000 but certain conclusions in this interpretation cover specific events that occurred after either December 15, 1998 or January 12, 2000. FIN 44 did not have a significant effect on our financial position or results of operations.

In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations." SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. This statement specifies that certain acquired intangible assets in a business combination be recognized as assets separately from goodwill and existing intangible assets and goodwill be evaluated for these new separation requirements. Goodwill and intangible assets

13

determined to have indefinite useful lives will not be amortized. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

In June 2001, SFAS No. 142, "Goodwill and Other Intangible Assets" was issued by the FASB. SFAS No. 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Amortization of goodwill, including goodwill recorded in past business combinations, will cease upon adoption of this statement. The Company is required to implement SFAS No. 142 on January 1, 2002. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company is required to implement SFAS No. 143 on January 1, 2002. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." The statement retains the previously existing accounting requirements related to the recognition and measurement of the impairment of long-lived assets to be held and used while expanding the measurement requirements of long-lived assets to be disposed of by sale to include discontinued operations. It also expands the previously existing reporting requirements for discontinued operations to include a component of an entity that either has been disposed of or is classified as held for sale. The Company is required to implement SFAS No. 144 on January 1, 2002. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

#### RESULTS OF OPERATIONS

##### TWELVE MONTHS ENDED DECEMBER 31, 2001 COMPARED WITH SAME PERIOD 2000

For the year ended December 31, 2001, the Company had revenues of \$24,669,667, an increase of 46.7% over 2000 revenues of \$16,805,093. The results of 2001 show a net income of \$215,964 compared to a loss of (\$5,196,473) for 2000.

Revenues for 2001 included amounts of \$5,788,579 and \$2,176,470 relating to Darius and Caribbean Pacific Natural Products, compared to \$51,300 and \$798,866, respectively for 2000. The Cold-Eeze(R) product was adversely affected by continued industry consolidations in which the Company's products are distributed, and the effects of the economic downturn which was evident in the latter part of 2001. However, independent market data indicates that the rate of decrease in consumer purchasing of Cold-Eeze(R) has slowed significantly. Additionally, in 2001 revenues were assisted by the settlement in the infringement suit against Gel Tech, LLC, the developer of Zicam(TM), and Gum Tech International, Inc., its distributor. Under the agreement, Gum Tech will pay the Company \$1,137,500 for a limited license for the use of zinc gluconate for the treatment of the duration and symptoms of the common cold. Gum Tech is also required to pay the Company an ongoing royalty of 5.5 percent from April 1, 2001 through March 5, 2002 on all Zicam cold relief sales. In addition, Gum Tech has guaranteed to pay a minimum of \$500,000 in ongoing royalties regardless of sales through March 5, 2002. Legal and other expenses associated with this lawsuit in 2001 approximated \$700,000.

The Company's cost of goods sold increased to 38.1% in 2001 from 30.4% in 2000. The primary reason for the increase in 2001 was the higher proportion of sales attributable to Darius and Caribbean Pacific in 2001 (31.6%) compared to 2000 (4.4%). Both Darius and Caribbean Pacific's products carry a higher a cost of goods compared to Cold-Eeze(R) products.

Selling, general and administrative expenses for 2001 were \$14,148,814 compared to \$15,669,787 in 2000. Advertising costs in 2001 decreased by approximately \$6,000,000, however this reduction in costs was partially offset by increased operating costs of Darius and Caribbean Pacific, which was due to limited operations in 2000. During 2001, the Company's major operating expenses of

delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for approximately \$9,325,876 (66%) of the total of \$14,148,814,

14

a decrease of 25% over the 2000 amount of \$12,378,717. The selling, general and administrative expenses related to Darius and Caribbean Pacific for 2001 and 2000 were \$4,902,480 and \$1,495,142, respectively.

Research and Development costs in 2001 and 2000 were \$1,331,639 and \$1,185,750, respectively. Principally, the increase of Research and Development in 2001 and 2000 was due to expenses incurred as part of the costs related to the application for a pharmacy drug license in the United Kingdom, together with the research costs related to Quigley Pharma.

Total assets of the Company at December 31, 2001 and 2000 were \$24,755,795 and \$26,055,601, respectively. Working capital decreased by \$3,692 to \$18,625,819 at December 31, 2001. The primary influences on working capital during 2001 were the reductions in accrued expenses relating to advertising and royalties and sales commissions with the related reduction in cash balances.

TWELVE MONTHS ENDED DECEMBER 31, 2000 COMPARED WITH SAME PERIOD 1999  
-----

Revenues for the year ended December 31, 2000 were \$16,805,093, which was a decrease of 25% over 1999 revenues of \$22,320,451. The net loss for 2000 was (\$5,196,473) compared to a net loss in 1999 of (\$4,203,785). The 2000 net loss did not reflect any tax benefit whereas the 1999 net loss was reduced by a tax benefit of \$1,902,615. A tax benefit was not available in 2000 because of a net operating loss carry-forward for tax purposes that occurred during the fourth quarter of 1999.

2000 revenues were adversely affected by changes in the industry. Customer consolidations continued throughout the year which had the effect of reducing the opportunities for pipeline fill. The industry consolidation also meant the adoption of just-in-time inventory systems and as a result product lead time was lessened and inventories had been reduced. Also the occurrence of store private labeling of zinc products increased during 2000, which has not only the effect of greater competition, but without proven clinical efficacy these products impact on the credibility of a proven product such as Cold-Eeze(R).

Independent data indicates that, overall, the 2000 cough/sore throat drops consumption rate was decreased by 9% over 1999, due to less incidences of colds and flues.

Revenues during 2000 from Darius International Inc., and Caribbean Pacific Natural Products, Inc. contributed \$850,166, with both of these companies being largely in their developmental stage.

The Company's cost of goods sold decreased from 31.7% in 1999 to 30.4% in 2000. The decrease in 2000 was primarily the result of shifts in the product mix of sales. Bubblegum sales in 2000 represented a lesser percentage of sales compared to 1999. Additionally, the margin associated with Caribbean Pacific Natural Products, which commenced activity in July 2000, was higher than that of the Cold-Eeze(R) products.

Selling, general and administrative expenses for 2000 were \$15,669,787 compared to \$21,131,172 in 1999. The decrease in 2000 is primarily accounted for by the reduction in television and radio advertising. This reflects a change to focus on shared advertising initiatives with the independent and chain drug stores and wholesalers. During 2000, the Company's major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for approximately \$12,378,717 (79%) of the total of \$15,669,787, a decrease of 34% over the 1999 amount of \$18,762,240. The selling, general and administrative expenses related to Darius International Inc., and Caribbean Pacific Natural Products, Inc. for 2000 were \$1,495,142 with zero costs in 1999.

Research and Development costs in 2000 and 1999 were \$1,185,750 and \$297,650, respectively. The increase in 2000 was primarily due to the expense associated with the Cold-Eeze(R) regulatory process being conducted in the United Kingdom.

Total assets of the Company at December 31, 2000 and 1999 were \$26,055,601 and \$33,271,056, respectively. Working capital decreased by \$4,998,542 to \$18,622,127 at December 31, 2000. The main factors contributing to the reduction was the loss incurred for the year of (\$5,196,473) with the related reduction in accounts receivable and cash.

15

TWELVE MONTHS ENDED DECEMBER 31, 1999 COMPARED WITH SAME PERIOD 1998  
-----

For the year ended December 31, 1999, the Company had revenues of \$22,320,451 and a net loss of (\$4,203,785), compared to revenues of \$34,735,167 and net income of \$6,809,526 for the comparable period in 1998. 1999 experienced a slow down in sales for various reasons. During the course of the year, a large number of zinc products left the market leading to the lowering of prices by these competitors, resulting in these zinc products being sold at non competitive prices. Additionally, the marketplace experienced the influx of herbal remedies and nutritional supplements, resulting in consumer confusion. The high inventory levels that were being held by customers from previous years, along with the consolidation of customers, all reduced sales for the year. The 1999 results were adversely affected by the change in the effective tax rate from 39% to 31%, due to the provision of a valuation allowance equaling the total deferred tax asset, thereby not reducing the loss for related tax benefits.

Cost of Goods Sold, as a percentage of sales in 1999, was 31.7%, up 1.8% from the 1998 level of 29.9%. The increase in 1999 was attributable to the contribution to sales made by Bodymate(TM) and the bubble gum form of Cold-Eeze(R), both of which carry a higher unit cost of goods percentage. The Cold-Eeze(R) lozenge product continued to be manufactured in an efficient and cost effective manner and accounts for a majority of the sales activity.

Total operating costs for 1999, including research and development, were \$21,428,822 compared to \$14,143,610 for 1998. The main reason for the increase was the necessity to promote the unique, proven properties of the Cold-Eeze(R) products in light of the influx of competing new products into the marketplace. This was addressed through increased radio and television advertising at appropriate times during the year. During 1999, the Company's major operating expenses of delivery, salaries, brokerage commissions, promotion, advertising, and legal costs accounted for approximately \$18,762,240 (88%) of the total of \$21,428,822.

Total assets of the Company at December 31, 1999 and 1998 were \$33,271,056 and \$48,610,644, respectively. Working capital decreased by \$19,403,816 to \$23,620,669 at December 31, 1999. The main factors contributing to the reduction in these two categories were the cash expended in the repurchase of Company stock to treasury totaling \$14,788,193, during the course of the year, as reflected in total stockholders' equity, together with losses incurred during the year, offset by the increase in current liabilities.

#### MATERIAL COMMITMENTS AND SIGNIFICANT AGREEMENTS

The Company's products are manufactured by outside sources. The Company has agreements in place with these manufacturers, which insure a reliable source of product for the future. The facility producing the Cold-Eeze(R) lozenge product manufactures exclusively for the Company.

The Company has agreements in place with independent brokers whose function is to represent the Company, in a product sales and promotion capacity, throughout the United States and internationally. The brokers are remunerated through a commission structure, based on a percentage of sales collected, less certain deductions.

There are significant royalty and commission agreements between the Company, patent holders and the developer of the Company's cold-relief products. The Company has entered into royalty agreements with the patent holders that require payments of 6% on sales collected, less certain deductions, and with the founders who share a commission of 5% on sales collected, less certain deductions. Additionally, the developer of the Cold-Eeze(R) product formulation receives a consulting fee of 2% on sales collected, less certain deductions. The agreements with the patent holders and the developer expire on March 5, 2002 and May 4, 2007, respectively and with the founders on May 31, 2005.

The trademarks and formulations for the natural skin care products sold by Caribbean Pacific Natural Products, Inc. are owned by Caribbean Pacific International, Inc., which has a 40% ownership position in Caribbean Pacific Natural Products. The trademarks and formulations rights are assigned to Caribbean Pacific Natural Products, Inc. for a twenty-five year period. Caribbean Pacific Natural Products pays Caribbean Pacific International a royalty of five percent (5%) on sales collected less certain deductions, which terminates in May 2004.

The Company has committed to advertising costs approximating \$35,000 relating to 2002. Additional advertising cost is expected to be incurred for the remainder of 2002.

16

#### LIQUIDITY AND CAPITAL RESOURCES

The Company and its subsidiaries had working capital of \$18,625,819 and \$18,622,127 at December 31, 2001 and 2000, respectively. While the movement in working capital overall has not been significant during 2001, cash balances have decreased by \$1,625,003, accrued royalties and sales commissions have decreased by \$444,048 and accrued advertising has decreased by \$1,069,081. Total cash balances at December 31, 2001 were \$9,740,840 compared to \$11,365,843 at December 31, 2000.

Management believes that its revised strategy to establish Cold-Eeze(R) as a recognized brand name, its broader range of products, newly adopted diversified distribution methods, adequate manufacturing capacity, growth in international sales together with its current working capital should provide an internal source of capital to fund the Company's business operations. In addition to anticipated funding from operations, the Company and its subsidiaries may in the short and long term raise capital through the issuance of equity securities to finance anticipated growth.

During 2001 the Company repurchased a total of 30,000 shares at a cost of \$30,131.

Management is not aware of any trends, events or uncertainties that have or are reasonably likely to have a material negative impact upon the Company's (a) short-term or long-term liquidity, or (b) net sales, revenues or income from continuing operations. Any challenge to the Company's patent rights could have a material adverse effect on future liquidity of the Company; however, the Company is not aware of any condition that would make such an event probable.

#### IMPACT OF INFLATION

The Company is subject to normal inflationary trends and anticipates that any increased costs should be passed on to its customers.

ITEM 8 CONSOLIDATED FINANCIAL STATEMENTS  
-----

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS	Page
	----
Balance Sheets as of December 31, 2001 and 2000	F-1
Statements of Operations for the years ended December 31, 2001, 2000, and 1999	F-2
Statements of Stockholders' Equity for the years ended December 31, 2001, 2000, and 1999	F-3
Statements of Cash Flows for the years ended December 31, 2001, 2000, and 1999	F-4
Notes to Financial Statements	F-5 to F-17
Responsibility for Financial Statements	F-18
Report of Independent Accountants	F-19

THE QUIGLEY CORPORATION  
CONSOLIDATED BALANCE SHEETS

ASSETS	December 31, 2001	December 31, 2000
	-----	-----
CURRENT ASSETS:		
Cash and cash equivalents	\$9,740,840	\$11,365,843
Accounts receivable (less doubtful accounts of \$719,310 and \$536,297)	4,425,291	4,062,703
Inventory	6,507,746	6,917,889
Prepaid expenses and other current assets	1,507,462	1,123,275
TOTAL CURRENT ASSETS	22,181,339	23,469,710
	-----	-----
PROPERTY, PLANT AND EQUIPMENT - NET	2,201,309	2,139,727
	-----	-----
OTHER ASSETS:		
Patent rights - Less accumulated amortization	21,940	109,702
Excess cost over net assets acquired less accumulated amortization	327,014	329,166
Other assets	24,193	7,296
TOTAL OTHER ASSETS	373,147	446,164
	-----	-----
TOTAL ASSETS	\$24,755,795	\$26,055,601
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$911,813	\$763,527
Accrued royalties and sales commissions	1,005,594	1,449,642
Accrued advertising	668,792	1,737,873
Other current liabilities	969,321	896,541
TOTAL CURRENT LIABILITIES	3,555,520	4,847,583
	-----	-----
COMMITMENTS AND CONTINGENCIES		
MINORITY INTEREST IN CONSOLIDATED AFFILIATES	-	237,326
	-----	-----
STOCKHOLDERS' EQUITY:		
Common stock, \$.0005 par value; authorized 50,000,000; Issued: 15,321,206 and 15,271,206 shares	7,661	7,636
Additional paid-in-capital	28,915,612	28,871,887
Retained earnings	17,465,161	17,249,197
Less: Treasury stock, 4,646,053 and 4,616,053 shares, at cost	(25,188,159)	(25,158,028)
TOTAL STOCKHOLDERS' EQUITY	21,200,275	20,970,692
	-----	-----

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$24,755,795	\$26,055,601
	=====	=====

See accompanying notes to financial statements

F-1

THE QUIGLEY CORPORATION  
CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
	-----	-----	-----
SALES:			
Sales	\$25,224,362	\$19,364,186	\$24,819,942
Co-operative advertising promotions	2,101,287	2,559,093	2,499,491
	-----	-----	-----
NET SALES	23,123,075	16,805,093	22,320,451
SETTLED LITIGATION	1,546,592	-	-
	-----	-----	-----
TOTAL REVENUE	24,669,667	16,805,093	22,320,451
	-----	-----	-----
COST OF SALES	9,615,211	5,884,592	7,879,303
	-----	-----	-----
GROSS PROFIT	15,054,456	10,920,501	14,441,148
	-----	-----	-----
OPERATING EXPENSES:			
Sales and marketing	5,772,832	9,453,277	15,438,511
Administration	8,375,982	6,216,510	5,692,661
Research and Development	1,331,639	1,185,750	297,650
	-----	-----	-----
TOTAL OPERATING EXPENSES	15,480,453	16,855,537	21,428,822
	-----	-----	-----
(LOSS) FROM OPERATIONS	(425,997)	(5,935,036)	(6,987,674)
INTEREST AND OTHER INCOME	404,632	646,723	881,274
	-----	-----	-----
(LOSS) BEFORE TAXES	(21,365)	(5,288,313)	(6,106,400)
	-----	-----	-----
INCOME TAXES (BENEFIT)	-	-	(1,902,615)
MINORITY INTEREST IN LOSS OF CONSOLIDATED AFFILIATE	(237,329)	(91,840)	-
	-----	-----	-----
NET INCOME (LOSS)	\$215,964	(\$5,196,473)	(\$4,203,785)
	=====	=====	=====
EARNINGS (LOSS) PER COMMON SHARE:			
Basic	\$0.02	(\$0.49)	(\$0.37)
	=====	=====	=====
Diluted	\$0.02	(\$0.49)	(\$0.37)
	=====	=====	=====
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:			
Basic	10,675,153	10,551,027	11,351,960
	=====	=====	=====
Diluted	10,750,687	10,551,027	11,351,960
	=====	=====	=====

See accompanying notes to financial statements

F-2

THE QUIGLEY CORPORATION  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	COMMON STOCK SHARES	ISSUED AMOUNT	ADDITIONAL PAID-IN- CAPITAL	TREASURY STOCK	RETAINED EARNINGS	TOTAL
	-----	-----	-----	-----	-----	-----
BALANCE JANUARY 1, 1999	12,744,036	\$7,205	\$28,207,208	(\$10,256,391)	\$26,649,455	\$44,607,477
	-----	-----	-----	-----	-----	-----
Treasury stock	(2,816,631)			(14,788,193)		(14,788,193)
	-----	-----	-----	-----	-----	-----
Tax benefits from options, warrants & common stock			697,208			697,208

Tax valuation allowance			(697,208)		(697,208)	
Warrants issued for services			202,975		202,975	
Proceeds from options and warrants exercised	422,326	210	427,289		427,499	
Other			(30,364)		(30,364)	
Net loss year ended December 31, 1999				(4,203,785)	(4,203,785)	
-----						
BALANCE DECEMBER 31, 1999	10,349,731	7,415	28,807,108	(25,044,584)	22,445,670	26,215,609
-----						
Treasury stock	(134,400)			(113,444)		(113,444)
Tax benefits from options, warrants & common stock			230,998		230,998	
Tax valuation allowance			(230,998)		(230,998)	
Proceeds from options and warrants exercised	439,822	221	64,779		65,000	
Net loss year ended December 31, 2000				(5,196,473)	(5,196,473)	
-----						
BALANCE DECEMBER 31, 2000	10,655,153	7,636	28,871,887	(25,158,028)	17,249,197	20,970,692
-----						
Treasury stock	(30,000)			(30,131)		(30,131)
Shares issued for net assets acquired	50,000	25	43,725		43,750	
Net Income year ended December 31, 2001				215,964	215,964	
-----						
BALANCE DECEMBER 31, 2001	10,675,153	\$7,661	\$28,915,612	(\$25,188,159)	\$17,465,161	\$21,200,275
=====						

See accompanying notes to financial statements

F-3

THE QUIGLEY CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
	-----	-----	-----
OPERATING ACTIVITIES:			
Net income (loss)	\$ 215,964	(\$ 5,196,473)	(\$ 4,203,785)
-----			
ADJUSTMENT TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY OPERATIONS:			
Depreciation and amortization	490,241	364,924	229,812
Expenditure paid with common stock	--	--	202,975
Minority interest share of loss in consolidated subsidiary	(237,326)	(91,840)	--
Deferred income taxes	--	--	397,489
Other assets	(16,897)	446,868	--
(INCREASE) DECREASE IN ASSETS:			
Accounts receivable	(314,801)	2,576,984	935,679
Inventory	794,852	(515,069)	352,607
Prepaid expenses and other current assets	(341,287)	267,427	41,422
Prepaid income taxes	--	2,485,247	80,074
INCREASE (DECREASE) IN LIABILITIES:			
Accounts payable	24,299	367,749	(362,255)
Accrued royalties and sales commissions	(444,048)	(273,073)	(362,731)
Accrued advertising	(1,069,081)	(2,786,028)	3,962,635
Other current liabilities	(218,829)	483,488	(12,758)
-----			
TOTAL ADJUSTMENTS	(1,332,877)	3,326,677	5,464,949
-----			
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:	(1,116,913)	(1,869,796)	1,261,164
-----			
CASH FLOWS USED IN INVESTING ACTIVITIES:			
Capital expenditures	(368,320)	(393,477)	(1,043,978)
Net cost of net assets acquired	(109,639)	(312,915)	--
Other assets	--	--	(197,782)
-----			
NET CASH FLOWS USED IN INVESTING ACTIVITIES	(477,959)	(706,392)	(1,241,760)
-----			
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from exercises of options and warrants	--	65,000	427,499

Repurchase of common stock	(30,131)	(113,444)	(14,788,193)
	-----	-----	-----
NET CASH FLOWS FROM FINANCING ACTIVITIES	(30,131)	(48,444)	(14,360,694)
	-----	-----	-----
NET INCREASE (DECREASE) IN CASH	(1,625,003)	(2,624,632)	(14,341,290)
CASH & CASH EQUIVALENTS, BEGINNING OF PERIOD	11,365,843	13,990,475	28,331,765
	-----	-----	-----
CASH & CASH EQUIVALENTS, END OF PERIOD	\$ 9,740,840	\$ 11,365,843	\$ 13,990,475
	=====	=====	=====

See accompanying notes to financial statements

F-4

THE QUIGLEY CORPORATION  
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Quigley Corporation (the "Company") was organized under the laws of the State of Nevada on August 24, 1989. The Company started business October 1, 1989 and has been engaged in the business of marketing health products. The products are fully developed and are being offered to the general public. For the most recent fiscal periods, the Company has concentrated its efforts on the promotion of "Cold-Eeze(R)", a cold remedy product, in the United States. The demand for the Company's cold remedy products and sun-care and skincare products is seasonal, where the third and fourth quarters generally represent the largest sales volume for the cold remedy products and the first and second quarters generally represent third largest sales volume for the sun-care and skincare products.

Darius International Inc., a wholly owned subsidiary specializing in proprietary health and wellness products was formed in 2000 to introduce new products to the marketplace through a network of direct selling independent distributors. On January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company, located in Utah, involved in the direct marketing and distribution of health and wellness products.

During 2000, the Company acquired a 60% ownership position in Caribbean Pacific Natural Products, Inc., which is a leading developer and marketer of all-natural sun-care and skincare products for luxury resorts, theme parks and spas.

BASIS OF PRESENTATION

The consolidated financial Statements include the accounts of The Quigley Corporation and its wholly and majority owned subsidiaries. All inter-company transactions and balances have been eliminated.

Effective July 1, 2000, the Company acquired a 60 percent ownership position of Caribbean Pacific Natural Products, Inc., which is accounted for by the purchase method of accounting and accordingly, the operating results have been included in the Company's consolidated financial Statements from the date of acquisition. This majority ownership position required a cash investment that approximated \$812,000 and the provision for a \$1 million line of credit, secured by inventory, accounts receivable and all other assets of Caribbean Pacific Natural Products. The net assets of Caribbean Pacific Natural Products at the acquisition date principally consisted of a product license and distribution rights with no recorded value, inventory and fixed assets of \$312,915 and \$510,000 of working capital with a contribution to minority interest of \$329,166.

The 40 percent ownership position representing the minority interest is reflected in the consolidated Statements of Operations for their portion of (losses), and the consolidated Balance Sheet for their ownership portion of accumulated (losses), share of net assets and capital stock at acquisition date. At December 31, 2001, accumulated losses associated with minority interest have reduced minority interest to zero on the Balance Sheet, with excess losses amounting to \$144,866 being absorbed in the Statement of Operations in 2001 by the majority interest.

On January 2, 2001, the Company acquired certain assets and assumed certain liabilities of a privately held company, located in Utah, involved in the direct marketing and distribution of health and wellness products. This acquisition required cash payments that approximated \$110,000 and 50,000 shares of the Company's stock issued to the former owners of the assets acquired. The net assets acquired at acquisition principally consisted of intangibles with no recorded value, inventory, accounts receivable, bank balances and fixed assets totaling \$536,000 and liabilities assumed approximating \$416,000. Also required are continuous payments for the use of product formulations; consulting; confidentiality and non-compete fees that total up to 12% on net sales collected until \$540,000 is paid, when such fees become 5% on net sales collected for the continuous applications of these arrangements. This acquisition is accounted for by the purchase method of accounting and accordingly, the operating results have been included in the Company's consolidated Statements of Operations from the date of acquisition. The excess of cost over net assets acquired has been amortized on a straight-line basis over a period of 15 years. Subsequent to 2001, the account will only be reduced if the value becomes impaired.

F-5

## PRINCIPLES OF ACCOUNTING

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

## CASH EQUIVALENTS

The Company considers all highly liquid investments with an initial maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents include cash on hand and monies invested in money market funds. The carrying amount approximates the fair market value due to the short-term maturity of these investments.

## INVENTORIES

Inventories are stated at the lower of cost or market. The Company uses the first-in, first-out ("FIFO") method of determining cost for all inventories. Inventories are primarily comprised of finished goods.

## PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is recorded at cost. The Company uses a combination of straight-line and accelerated methods in computing depreciation for financial reporting purposes. The annual provision for depreciation has been computed principally in accordance with the following ranges of estimated asset lives: building and improvements - twenty years; machinery and equipment - five to seven years; computer software - three years; and furniture and fixtures - seven years.

## PATENT RIGHTS AND INTANGIBLES

Patent rights are amortized on a straight-line basis over the period of the related licensing agreements, which approximate 67 months. Amortization costs incurred for the years ended December 31, 2001, December 31, 2000, and December 31, 1999, were \$87,761 for all years. Accumulated amortization at December 31, 2001, December 31, 2000, and December 31, 1999, was \$468,060, \$380,299, and \$292,538, respectively.

The excess of cost over net assets acquired has been subject to amortization on a straight-line basis over a period of 15 years.

In June 2001, SFAS No. 142, "Goodwill and Other Intangible Assets" was issued by the FASB. SFAS No. 142 changes the accounting for goodwill from an amortization method to an impairment-only approach. Amortization of goodwill, including goodwill recorded in past business combinations, will cease upon adoption of this statement. The Company is required to implement SFAS No. 142 on January 1, 2002. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

Subsequent to 2001, the account will only be reduced if the value becomes impaired.

## CONCENTRATION OF RISKS

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash investments and trade accounts receivable.

The Company maintains cash and cash equivalents with three major financial institutions. Since the Company maintains amounts in excess of guarantees provided by the Federal Depository Insurance Corporation, the Company performs periodic evaluations of the relative credit standing of these financial institutions and limits the amount of credit exposure with any one institution.

F-6

Trade accounts receivable potentially subjects the Company to credit risk. The Company extends credit to its customers based upon an evaluation of the customer's financial condition and credit history and generally does not require collateral. The Company has historically incurred minimal credit losses. The Company's broad range of customers includes many large wholesalers, mass merchandisers and multi-outlet pharmacy chains, five of which account for a significant percentage of sales volume, representing 33% for the year ended December 31, 2001, 44% for the year ended December 31, 2000, and 39% for the year ended December 31, 1999. During 2001, approximately 99% of the Company's revenues originated in the United States with the remainder being attributable to international trade.

The Company currently uses three separate suppliers to produce Cold-Eeze(R) in lozenge, bubble gum, and sugar-free tablet form. Substantially all of the Company's revenues are currently generated from the sale of the Cold-Eeze(R) product. The lozenge form is manufactured by a third party manufacturer that produces exclusively for the Company. The other forms are manufactured by third parties that produce a variety of other products for other customers. Should these relationships terminate or discontinue for any reason, the Company has formulated a contingency plan in order to prevent such discontinuance from materially affecting the Company's operations. Any such termination may, however, result in a temporary delay in production until the replacement facility is able to meet the Company's production requirements.

Raw material used in the production of the product is available from numerous sources. Currently, it is being procured from a single vendor in order to secure purchasing economies. In a situation where this one vendor is not able to supply the contract manufacturer with the ingredients, other sources have been identified.

Darius' product for resale is sourced from several suppliers. In the event that such sources were no longer in a position to supply Darius with product, other vendors have been identified as reliable alternatives with minimal adverse loss of business.

Currently, the principal finished products relating to Caribbean Pacific Natural Products are being manufactured and blended by a single vendor. In the event of there being difficulties with the current sources of raw material or finished product, other suppliers have been identified that may result in a temporary delay in production.

#### LONG-LIVED ASSETS

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." The statement retains the previously existing accounting requirements related to the recognition and measurement of the impairment of long-lived assets to be held and used while expanding the measurement requirements of long-lived assets to be disposed of by sale to include discontinued operations. It also expands the previously existing reporting requirements for discontinued operations to include a component of an entity that either has been disposed of or is classified as held for sale. The Company is required to implement SFAS No. 144 on January 1, 2002. Management does not expect this statement to have a material impact on the Company's consolidated financial position or results of operations.

The Company reviews its long-lived assets for impairment on an exception basis whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable through future cash flows. If it is determined that an impairment loss has occurred based on the expected cash flows, a loss is recognized in the Statement of Operations.

#### REVENUE RECOGNITION

Sales are primarily recognized at the time a shipment is received by the customer. Provisions for estimated product returns are accrued in the period of sale recognition. In December 1999, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 101 ("SAB 101"), "Revenue Recognition in Financial Statements". The SAB summarizes certain of the Staff's views in applying generally accepted accounting principles to revenue recognition in the financial statements. As the Company's current revenue recognition policy meets the standards set forth in SAB 101, the Company was not required to change its revenue recognition policy based on the interpretation of SAB 101.

F-7

#### DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 138, is effective for fiscal years beginning after June 15, 2000. The standard requires that all derivative instruments be recorded on the balance sheet at fair value. Changes in the fair value of derivatives are recorded in earnings or other comprehensive income, based on whether the instrument is designated as part of a hedge transaction and, if so, the type of hedge transaction. The adoption of this pronouncement did not have a material impact on the Company's financial statements.

#### COUPONS, REBATES AND DISCOUNTS

In May 2000, the Emerging Issues Task Force ("EITF") issued EITF No. 00-14, "Accounting for Coupons, Rebates and Discounts" that addressed accounting for sales incentives. The Task Force concluded that in accounting for cash sales incentives a manufacturer should recognize the incentive as a reduction of revenue on the later date of the manufacturer's sale or the date the offer is made to the public. The reduction of revenues should be measured based on the estimated amount of incentives to be claimed by the ultimate customers. This pronouncement was adopted in the first quarter of fiscal 2001.

#### SHIPPING AND HANDLING

In September 2000, the Emerging Issues Task Force ("EITF") reached a final consensus on issue EITF No. 00-10, "Accounting for Shipping and Handling Revenues and Costs." The Task Force concluded that amounts billed to customers related to shipping and handling should be classified as revenue. Further, the Task Force stated that shipping and handling cost related to this revenue should either be recorded in costs of goods sold or the Company should disclose where these costs are recorded and the amount of these costs. The Company adopted this principle during the fourth quarter of fiscal year 2000. The adoption of this pronouncement did not have a material impact on the Company's financial statements.

#### STOCK COMPENSATION

In March 2000, FASB Interpretation, or FIN, No. 44, "Accounting for Certain Transactions Involving Stock Compensation - An Interpretation of APB Opinion No.

25," was issued. FIN 44 clarifies the application of APB No. 25 for certain issues. FIN 44 clarifies the definition of employee for purposes of applying APB No. 25, the criteria for determining whether a plan qualifies as a non-compensatory plan, the accounting consequences of various modifications to the terms of a previously fixed option or award, and the accounting for an exchange of share compensation awards in a business combination, among others. FIN 44 was effective July 1, 2000 but certain conclusions in this interpretation cover specific events that occurred after either December 15, 1998 or January 12, 2000. FIN 44 did not have a significant effect on the Company's financial position or results of operations.

#### ROYALTIES

The Company includes royalties and founders commissions incurred as cost of products sold based on agreement terms.

#### ADVERTISING

Advertising costs are generally expensed within the period to which they relate. Advertising costs incurred for the year ended December 31, 2001, December 31, 2000 and December 31, 1999, were \$3,417,064, \$9,296,483, and \$16,132,888, respectively. Included in prepaid expenses and other current assets was \$419,000 at December 31, 2001 and 2000 relating to prepaid advertising and promotion expenses.

#### RESEARCH AND DEVELOPMENT

Research and development costs are charged to operations in the year incurred. Expenditures for the years ended December 31, 2001, 2000 and 1999 were \$1,331,639, \$1,185,750, and \$297,650, respectively. Principally, the increase of Research and Development in 2001 and 2000 was due to expenses incurred as part of the costs related to the application for a pharmacy drug license in the

F-8

United Kingdom, together with research costs of the products related to Quigley Pharma.

#### INCOME TAXES

The Company utilizes an asset and liability approach which requires the recognition of deferred tax assets and liabilities for the future tax consequences of events that have been recognized in the Company's financial statements or tax returns. In estimating future tax consequences, the Company generally considers all expected future events other than enactments of changes in the tax law or rates. See Note 5 for further discussion.

#### NOTE 2 - SEGMENT INFORMATION

The basis for presenting segment results generally is consistent with overall Company reporting. The primary difference relates to presentation of partially-owned operations, which are presented as if owned 100% in the operating segments. The adjustment to ownership basis is included in Corporate & Other. In the third quarter of 2000, the Company qualified for the Financial Accounting Standard Board Statement No. 131, "Disclosure About Segments of an Enterprise and Related Information", which establishes standards for reporting information about a company's operating segments.

The Company has divided its operations into three reportable segments: The Quigley Corporation (Cold Remedy Products), whose main product is Cold-Eeze(R), a proprietary zinc gluconate glycine lozenge for the common cold; Darius (Health and Wellness) whose business is the sale and direct marketing of a range of health and wellness products and Caribbean Pacific Natural Products, Inc. (Sun-care and Skincare Products), a leading developer and marketer of all-natural sun-care and skincare products for luxury resorts, theme parks and spas.

Financial information relating to 2001 and 2000 by business segment follows:

AS OF AND FOR THE THREE  
MONTHS ENDED DECEMBER 31,  
2001

	Cold Remedy Products	Health and Wellness	Sun-care and Skincare Products	Corporate and Other	Total
Revenues					
Customers	\$ 6,491,652	\$ 1,763,209	\$ 274,060	--	\$ 8,528,921
Inter-segment	--	--	--	--	--
Segment operating profit (loss)	1,731,987	(354,104)	(503,623)	\$ 4,729	878,989
Total Assets	\$26,726,729	\$ 826,946	\$ 882,710	(\$3,680,590)	\$24,755,795

AS OF AND FOR THE TWELVE  
MONTHS ENDED DECEMBER 31,  
2001

	Cold Remedy Products	Health and Wellness	Sun-care and Skincare Products	Corporate and Other	Total
Revenues					
Customers	\$16,704,618	\$5,788,579	\$2,176,470	--	\$24,669,667
Inter-segment	116,385	(176,412)	-	\$60,027	-
Segment operating profit (loss)	1,170,828	(729,374)	(995,156)	127,705	(425,997)
Total Assets	\$26,726,729	\$826,946	\$882,710	(\$3,680,590)	\$24,755,795

AS OF AND FOR THE THREE  
MONTHS ENDED DECEMBER 31,  
2000

	Cold Remedy Products	Health and Wellness	Sun-care and Skincare Products	Corporate and Other	Total
Revenues					
Customers	\$ 6,639,075	\$ 11,811	\$ 455,348	--	\$ 7,106,234
Inter-segment	3,486	--	--	(\$ 3,486)	--
Segment operating profit (loss)	360,515	(173,335)	(152,065)	648	35,763
Total Assets	\$27,005,069	\$ 428,210	\$ 769,202	(\$2,146,880)	\$26,055,601

AS OF AND FOR THE TWELVE  
MONTHS ENDED DECEMBER 31,  
2000

	Cold Remedy Products	Health and Wellness	Sun-care and Skincare Products	Corporate and Other	Total
Revenues					
Customers	\$ 15,954,927	\$ 51,300	\$ 798,866	--	\$ 16,805,093
Inter-segment	320,623	--	--	(\$ 320,623)	--
Segment operating (loss)	(4,645,828)	(936,534)	(229,600)	(123,074)	(5,935,036)
Total Assets	\$ 27,005,069	\$ 428,210	\$ 769,202	(\$ 2,146,880)	\$ 26,055,601

#### NOTE 3 - PROPERTY, PLANT AND EQUIPMENT

Consisted of the following as of:

	December 31, 2001	December 31, 2000
Land	\$ 152,203	\$ 152,203
Buildings and improvements	1,526,292	1,515,090
Machinery and equipment	872,130	669,401
Computer software	241,096	122,715
Furniture and fixtures	221,974	200,648
	-----	-----
	3,013,695	2,660,057
Less: Accumulated depreciation	812,386	520,330
	-----	-----
Property, Plant and Equipment, net	\$2,201,309	\$2,139,727
	=====	=====

Depreciation expense for the years ended December 31, 2001, December 31, 2000 and December 31, 1999 was \$367,368, \$277,163, and \$142,051, respectively.

#### NOTE 4 - PATENT RIGHTS AND RELATED ROYALTY COMMITMENTS

During 1996, the Company entered into a licensing agreement resulting in the utilization of the zinc gluconate patent. In return for the acquisition of this license, the Company issued a total of 240,000 shares of common stock to the patent holder and attorneys during 1996 and 1997. The related intangible asset, approximating \$490,000, has been valued at the fair value of these shares at the date of the grant. This asset value is being amortized over the remaining life of the patent that expires in March 2002. The Company is required to pay a 3% royalty on sales collected, less certain deductions, to the patent holder throughout the term of this agreement, which also expires in 2002. The Company also maintains a separate representation and distribution agreement relating to the development of the zinc gluconate glycine product formulation. In return for exclusive distribution rights, the Company must pay the developer a 3% royalty and a 2% consulting fee based on sales collected, less certain deductions, throughout the term of this agreement, expiring in 2007. Additionally, a founder's commission totaling 5%, on sales collected, less certain deductions, is paid to two of the officers whose agreements expire in 2005.

The founders receiving commissions are also stockholders of the Company.

The trademarks and formulations for the natural skin care products sold by Caribbean Pacific Natural Products, Inc. are owned by Caribbean Pacific International, Inc., which has a 40% ownership position in Caribbean Pacific Natural Products. The trademark and formulations are assigned to Caribbean Pacific Natural Products, Inc. for a twenty-five year period. Caribbean Pacific Natural Products pays Caribbean Pacific International a royalty of five percent (5%) on sales collected less certain deductions for a four-year term, which terminates in May 2004.

The expenses for the respective periods relating to such agreements amounted to \$1,506,525, \$1,992,497, and \$2,638,727, for the years ended December 31, 2001, December 31, 2000, and December 31, 1999 respectively. Amounts accrued for these expenses at December 31, 2001 and December 31, 2000 were \$690,670 and \$1,037,610, respectively.

#### NOTE 5 - INCOME TAXES

The provision (benefit) for income taxes, consists of the following:

Year Ended	Year Ended	Year Ended
------------	------------	------------

	December 31, 2001	December 31, 2000	December 31, 1999
Current:			
Federal	--	--	(\$1,181,327)
State	--	--	--
	-----	-----	-----
	--	--	(1,181,327)
Deferred:			
Federal	\$ 39,771	(\$1,701,186)	(1,285,077)
State	(76,134)	(223,095)	(605,998)
	-----	-----	-----
	(36,363)	(1,924,281)	(1,891,075)
Valuation allowance	36,363	1,924,281	1,169,787
	-----	-----	-----
Total	--	--	(\$1,902,615)
	=====	=====	=====

A reconciliation of the statutory federal income tax expense (benefit) to the effective tax is as follows:

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
Statutory rate	(\$7,264)	(\$1,798,027)	(\$2,076,176)
State taxes net of federal benefit	(32,893)	(148,804)	(403,022)
Permanent differences and Other	3,794	22,550	(593,204)
	-----	-----	-----
	(36,363)	(1,924,281)	(3,072,402)
Less valuation allowance	36,363	1,924,281	1,169,787
	-----	-----	-----
Total	--	--	(\$1,902,615)
	=====	=====	=====

F-11

The tax effects of the primary "temporary differences" between values recorded for assets and liabilities for financial reporting purposes and values utilized for measurement in accordance with tax laws giving rise to the Company's deferred tax assets are as follows:

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
Net operating loss carry-forward	\$ 4,090,077	\$ 3,730,923	\$ 1,751,199
Contract termination costs	305,019	378,555	378,555
Bad debt expense	263,654	196,879	54,164
Other	133,943	137,488	104,648
Valuation allowance	(4,792,693)	(4,443,845)	(2,288,566)
	-----	-----	-----
Total	--	--	--
	=====	=====	=====

Certain exercises of options and warrants, and restricted stock issued for services that became unrestricted resulted in reductions to taxes currently payable and a corresponding increase to additional-paid-in-capital for years prior to 1999. The tax benefit effect of option and warrant exercises during 2000 and 1999 were \$230,998 and \$697,208, respectively. However, these benefits were deferred because of a net operating loss carry-forward for tax purposes ("NOLs") that occurred during the fourth quarter of 1999, resulting from a cumulative effect of deducting a total value of \$42,800,364 attributed to these options, warrants and unrestricted stock deductions from taxable income during the tax years 1997 and 1998. The net operating loss carry-forwards arising from the option, warrant and stock activities approximate \$8.7 million for federal purposes, of which \$3.5 million will expire in 2019, \$5.2 million in 2020 and \$13.9 million for state purposes, of which \$9.7 million will expire in 2009, \$3.3 million in 2010 and \$900,000 in 2011. Until sufficient taxable income to offset the temporary timing differences attributable to operations and the tax deductions attributable to option, warrant and stock activities are assured, a valuation allowance equaling the total deferred tax asset is being provided.

#### NOTE 6 - EARNINGS PER SHARE

Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common stockholders by the weighted - average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. Diluted EPS also utilizes the treasury stock method which prescribes a theoretical buy back of shares from the theoretical proceeds of all options and warrants outstanding during the period. Since there is a large number of options and warrants

outstanding, fluctuations in the actual market price can have a variety of results for each period presented.

A reconciliation of the applicable numerators and denominators of the income statement periods presented is as follows (millions, except earnings per share amounts):

	Year Ended December 31, 2001			Year Ended December 31, 2000			Year Ended December 31, 1999		
	Income	Shares	EPS	Loss	Shares	EPS	Loss	Shares	EPS
Basic EPS	\$ 0.2	10.7	\$ 0.02	(\$ 5.2)	10.5	(\$0.49)	(\$ 4.2)	11.4	(\$0.37)
Dilutives: Options and Warrants	--	0.1		--	--		--	--	
Diluted EPS	\$ 0.2	10.8	\$ 0.02	(\$ 5.2)	10.5	(\$0.49)	(\$ 4.2)	11.4	(\$0.37)

At December 31, 2001, there were 4,014,000 options and warrants outstanding. Their impact on future diluted earnings per share is dependent on the market price of the Company's common stock.

F-12

NOTE 7 - STOCK COMPENSATION

Stock options for purchase of the Company's common stock have been granted to both employees and non-employees since the date of the Company's public inception. Options are exercisable during a period determined by the Company, but in no event later than ten years from the date granted.

On December 2, 1997, the Company's Board of Directors approved a new Stock Option Plan ("Plan") which was amended in 2001 and provides for the granting of up to three million shares to employees. Under this Plan, the Company may grant options to employees, officers or directors of the Company at variable percentages of the market value of stock at the date of grant. No incentive stock option shall be exercisable more than ten years after the date of grant or five years where the individual owns more than ten percent of the total combined voting power of all classes of stock of the Company. Stockholders approved the Plan in 1998. A total of 400,000, 480,000, and 409,000 options were granted under this Plan during the years ended December 31, 2001, 2000 and 1999, respectively.

The Company applies Accounting Principles Board Opinion No. 25 ("APB 25") in accounting for its grants of options to employees. Under the intrinsic value method prescribed by APB 25, no compensation expense relating to grants to employees has been recorded by the Company in periods reported. If compensation expense for awards made during the years ended December 31, 2001, 2000 and 1999 had been determined under the fair value method of Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," the Company's net income and earnings per share would have been reduced to the pro forma amounts indicated below:

	Year Ended December 31, 2001	Year Ended December 31, 2000	Year Ended December 31, 1999
Pro forma net (loss)	(\$28,036)	(\$5,434,223)	(\$5,246,735)
Pro forma earnings (loss) per share:			
Basic	\$0.00	(\$0.52)	(\$0.46)
Diluted	\$0.00	(\$0.52)	(\$0.46)

Expense relating to options granted to non-employees has been appropriately recorded in the periods presented based on either fair values agreed upon with the grantees or fair values as determined by the Black-Scholes pricing model dependent upon the circumstances relating to the specific grants.

The Company used the Black-Scholes pricing model to determine the fair value of stock options granted during the periods presented using the following assumptions: expected life of the option of 5 years and expected forfeiture rate of 0%; expected stock price volatility of 58.9% for 2001, ranging between 92.8% and 110% for the year ended December 31, 2000 and 59.5% for the year ended December 31, 1999; expected dividend yield of 1.5% and risk-free interest rate of 4.36% for the year ended December 31, 2001, expected dividend yield of 1.5% and risk-free interest rate of between 4.94% and 6.59% for the year ended December 31, 2000; expected dividend yield of 1.5% and risk-free interest rate of 5.10% for the year ended December 31, 1999, based on the expected life of the option. The impact of applying SFAS No. 123 in this pro forma disclosure is not indicative of the impact on future years' reported net income as SFAS No. 123 does not apply to stock options granted prior to the beginning of fiscal year 1996 and additional stock options awards are anticipated in future years. All options were immediately vested upon grant.

F-13

A summary of the status of the Company's stock options and warrants granted to both employees and non-employees as of December 31, 2001, 2000, and 1999 and

changes during the years then ended is presented below:

YEAR ENDED DECEMBER 31, 2001:

	EMPLOYEES		NON-EMPLOYEES		TOTAL	
	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price
Options/warrants outstanding at beginning of period	2,747	\$ 4.68	1,370	\$5.42	4,117	\$4.93
Additions/deductions:						
Granted	355	1.26	45	1.26	400	1.26
Exercised	--	--	--	--	--	--
Cancelled	93	3.35	410	1.75	503	2.05
Options/warrants outstanding at end of period	3,009	\$ 4.32	1,005	\$6.73	4,014	\$4.92
Options/warrants exercisable at end of period	3,009		1,005		4,014	
Weighted average fair value of Grants	\$1.26		\$1.26		\$1.26	
Price range of options/warrants Exercised	-		-		-	
Price range of options/warrants Outstanding	\$0.81-\$10.00		\$0.81-\$10.00		\$0.81-\$10.00	
Price range of options/warrants Exercisable	\$0.81-\$10.00		\$0.81-\$10.00		\$0.81-\$10.00	

YEAR ENDED DECEMBER 31, 2000:

	EMPLOYEES		NON-EMPLOYEES		TOTAL	
	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price
Options/warrants outstanding at beginning of period	2,799	\$4.59	1,480	\$5.14	4,279	\$4.78
Additions/deductions:						
Granted	440	1.10	40	0.81	480	1.07
Exercised	460	0.50	130	0.50	590	0.50
Cancelled	32	7.83	20	7.40	52	7.67
Options/warrants outstanding at end of period	2,747	\$4.68	1,370	\$5.42	4,117	\$4.93
Options/warrants exercisable at end of period	2,747		1,370		4,117	
Weighted average fair value of Grants	\$0.69		\$0.55		\$0.68	
Price range of options/warrants Exercised	\$0.50		\$0.50		\$0.50	
Price range of options/warrants Outstanding	\$0.81-\$10.00		\$0.81-\$10.00		\$0.81-\$10.00	
Price range of options/warrants Exercisable	\$0.81-\$10.00		\$0.81-\$10.00		\$0.81-\$10.00	

F-14

YEAR ENDED DECEMBER 31, 1999:

	EMPLOYEES		NON-EMPLOYEES		TOTAL	
	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price	Shares (,000)	Weighted Average Exercise Price
Options/warrants outstanding at beginning of period	2,560	\$4.27	1,790	\$4.55	4,350	\$4.39
Additions/deductions:						
Granted	389	5.13	20	5.13	409	5.13
Exercised	150	0.50	330	1.93	480	1.48
Options/warrants outstanding at end of period	2,799	\$4.59	1,480	\$5.14	4,279	\$4.78
Options/warrants exercisable at end of period	2,799		1,480		4,279	
Weighted average fair value of Grants	\$1.41		\$1.41		\$1.41	
Price range of options/warrants Exercised	\$0.50		\$0.75-\$2.50		\$0.50-\$2.50	

Price range of options/warrants Outstanding	\$0.50-\$10.00	\$0.50-\$10.00	\$0.50-\$10.00
Price range of options/warrants Exercisable	\$0.50-\$10.00	\$0.50-\$10.00	\$0.50-\$10.00

The following table summarizes information about stock options outstanding and stock options exercisable, as granted to both employees and non-employees, at December 31, 2001:

Range of Exercise Prices	Number Outstanding	EMPLOYEES		Number Outstanding	NON-EMPLOYEES	
		Weighted Average Remaining Contractual Life	Weighted Average Exercise Price		Weighted Average Remaining Contractual Life	Weighted Average Exercise Price
\$0.81 - \$2.06	1,569,000	6.8	\$1.43	385,000	5.6	\$1.60
\$2.50 - \$5.12	598,500	6.3	\$4.14	10,000	7.3	\$5.12
\$9.68 - \$10.00	841,500	5.7	\$9.81	610,000	5.3	\$9.99
	----- 3,009,000 -----			----- 1,005,000 -----		

Options outstanding as of December 31, 2001, 2000 and 1999 expire from June 30, 2006 through December 10, 2011, depending upon the date of grant.

During 1999, the Company implemented a defined contribution plan for its employees. The Company's contribution to the plan is based on the amount of the employee plan contributions. The Company's contribution cost to the plan in 2001 was approximately \$140,000.

F-15

#### NOTE 8 - STOCKHOLDERS' EQUITY

On September 8, 1998, the Company's Board of Directors declared a dividend distribution of Common Stock Purchase Rights (the "Rights"), thereby creating a Stockholder Rights Plan (the "Plan"). The dividend was payable to the stockholders of record on September 25, 1998. Each Right entitles the stockholder of record to purchase from the Company that number of Common Shares having a combined market value equal to two times the Rights exercise price of \$45. The Rights are not exercisable until the distribution date, which will be the earlier of a public announcement that a person or group of affiliated or associated persons has acquired 15% or more of the outstanding common shares, or the announcement of an intention to make a tender or exchange offer resulting in the ownership of 15% or more of the outstanding common shares by a similarly constituted party. The dividend has the effect of giving the stockholder a 50% discount on the share's current market value for exercising such right. In the event of a cashless exercise of the Right, and the acquirer has acquired less than a 50% beneficial ownership of the Company, a stockholder may exchange one Right for one common share of the Company. The Final Expiration of the Plan is September 25, 2008.

Since the inception of the stock buy-back program in January 1998, the Board has subsequently increased the authorization on five occasions, for a total authorized buy-back of 5,000,000 shares or approximately 38% of the previous shares outstanding. Such shares are reflected as treasury stock and will be available for general corporate purposes. From the initiation of the plan until December 31, 2001, 4,159,191 shares have been repurchased at a cost of \$24,042,801 or an average cost of \$5.78 per share.

As a result of the litigation relating to the case against Nutritional Foods Corporation, in March of 1998, a subsequent order of the Court of Common Pleas of Bucks County modified the decree of January 23, 1997 to provide for a return to treasury of 604,928 shares to the Company. As payment for legal services, 118,066 of these shares were reissued with a market value of approximately \$1,145,358. This value, the cost of reacquiring these shares, then became the value of the net treasury stock (\$2.35 per share) represented by 486,862 shares returned to treasury.

#### NOTE 9 - COMMITMENTS AND CONTINGENCIES

Certain operating leases for office and warehouse space maintained by the Company resulted in rent expense for the years ended December 31, 2001, December 31, 2000 and December 31, 1999, of \$336,123, \$148,041, and \$137,015, respectively. The future minimum lease obligations under these operating leases are \$428,387.

The Company has committed to advertising costs approximating \$35,000 relating to 2002. Additional advertising cost is expected to be incurred for the remainder of 2002.

In September 2000, the Company was sued by two individuals (Jason Tesauro and Elizabeth Eley, both residents of Georgia), on behalf of a "nationwide class" of "similarly situated individuals," in the Court of Common Pleas of Philadelphia County, Pennsylvania. The Complaint alleges that the Plaintiffs purchased certain Cold-Eeze(R) products between August, 1996, and November, 1999, based upon cable television, radio and internet advertisements which allegedly misrepresented the qualities and benefits of the Company's products. The Complaint requests an unspecified amount of damages for violations of Pennsylvania's consumer protection law, breach of warranty and unjust enrichment, as well as a judicial determination that the action be maintained as a class action.

In October, 2000, the Company filed Preliminary Objections to the Complaint

seeking dismissal of the action. The Court sustained certain objections thereby narrowing Plaintiffs' Complaint. In May, 2001, Plaintiffs filed a Motion to Certify the Alleged Class. The Company opposed the Motion. In November, 2001, the Court held a hearing on Plaintiffs' Motion for Class Certification. In January, 2002, the Court denied in part and granted in part the Plaintiffs' Motion. The Court denied Plaintiffs' Motion to Certify a Class based on Plaintiffs' claim under the Pennsylvania Consumer Protection Law; however, the Court certified the class based on Plaintiffs' breach of warranty and unjust enrichment claims. The Company is filing for a Motion for Clarification/Reconsideration of this ruling. The Company is vigorously defending this lawsuit although the Company believes that the action lacks merit. The case is at a stage where no discovery has been taken and no prediction can be made as to the outcome of this case.

A Special Meeting of the Quigley stockholders was held on October 15, 1999, at which a majority of the shares entitled to vote adopted a Corrective Action Proposal (initially reported in the Company's Form 10-Q for the quarter ending June 30, 1999) to ratify actions previously taken by the Company relating to the 1990 1 for 2.74 reverse split, the 1995 1 for 10 reverse split (the "Reverse Splits") and the 1997 1 for 2 forward split (the "Forward Split"). Pursuant to the October 15, 1999 Special Meeting, the Company authorized the filing of a declaratory judgment action in Nevada to determine the effectiveness of the Corrective Action.

F-16

In August 2000, the District Court of Clark County, Nevada, held that it had jurisdiction to decide the Company's declaratory judgment action filed in April 2000, against two putative shareholders (Thomas Goldblum and Alan Wayne), in which the Company seeks a judicial declaration that, based on stockholder approval of the Corrective Action Proposal, the Reverse Splits and Forward Split satisfy and/or comply with Nevada law and that the capitalization of Quigley evidenced by the issued and outstanding shares of common stock and common stock warrants is as reflected on Quigley's stock transfer ledger on September 10, 1999, the record date of the Special Meeting. This action is scheduled for trial in Clark County, Nevada, during the week of March 25, 2002. No prediction can be made as to the outcome of this case.

An underlying claim filed by Goldblum and Wayne in the Court of Common Pleas of Montgomery County, Pennsylvania, on March 17, 1996 alleging that the plaintiffs became owners of 500,000 shares each of the Company's common stock in or about 1990 and requested damages in excess of \$100,000 for breach of contract and conversion. The Company is vigorously defending this lawsuit and has denied any liability to the plaintiffs. The Company also believes that the plaintiffs' claims are barred by the applicable statutes of limitations, and that the plaintiffs are, in any event, limited to claims for approximately 36,000 shares. The Company continues to believe that the plaintiffs' claims are without merit but certain pre-trial discovery remains incomplete and no prediction can be made as to the outcome of this case.

NOTE 10 - RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Company has sales brokerage and other arrangements with entities whose major stockholders are also stockholders of The Quigley Corporation, or are related to major stockholders of the Company. Commissions and other items paid or payable under such arrangements for the years ended December 31, 2001, 2000 and 1999, amounted to \$160,034, \$466,033, and \$370,466, respectively. Amounts payable under such agreements at December 31, 2001 and 2000 were approximately \$36,525 and \$195,075, respectively.

The Company is in the process of acquiring licenses in certain countries through related party entities. During 2001, fees amounting to \$281,250 have been paid to a related entity to assist with the regulatory aspects of obtaining such licenses.

NOTE 11 - QUARTERLY INFORMATION (UNAUDITED)

	QUARTER ENDED			
	MARCH 31,	JUNE 30,	SEPTEMBER 30,	DECEMBER 31,
2001				
Sales	\$5,198,537	\$3,381,951	\$7,175,724	\$9,468,150
Co-operative advertising promotions	394,663	42,100	588,931	1,075,593
Net Sales	4,803,874	3,339,851	6,586,793	8,392,557
Gross Profit	3,018,942	2,881,366	3,876,368	5,277,780
Net Income (loss)	(402,909)	(680,443)	313,615	985,701
Basic earnings (loss) per common share	(\$0.04)	(\$0.06)	\$0.03	\$0.09
Diluted earnings (loss) per common share	(\$0.04)	(\$0.06)	\$0.03	\$0.09
2000				
Sales	\$6,614,786	\$1,300,111	\$3,765,229	\$7,684,060
Co-operative advertising promotions	1,207,900	479,962	293,405	577,826
Net Sales	5,406,886	820,149	3,471,824	7,106,234
Gross Profit	3,131,958	410,922	2,277,914	5,099,707
Net Income (loss)	(3,923,438)	(1,652,290)	114,401	264,854
Basic earnings (loss) per common share	(\$0.38)	(\$0.16)	\$0.01	\$0.03
Diluted earnings (loss) per common share	(\$0.38)	(\$0.16)	\$0.01	\$0.03

F-17

RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of The Quigley Corporation is responsible for the information and representations contained in this report. Management believes that the financial statements have been prepared in conformity with generally accepted accounting principles and that the other information in this annual report is consistent with those statements. In preparing the financial statements, management is required to include amounts based on estimates and judgments, which it believes are reasonable under the circumstances.

In fulfilling its responsibilities for the integrity of the data presented and to safeguard the Company's assets, management employs a system of internal accounting controls designed to provide reasonable assurance, at appropriate cost, that the Company's assets are protected and that transactions are appropriately authorized, recorded, and summarized. This system of control is supported by the selection of qualified personnel, by organizational assignments that provide appropriate delegation of authority and division of responsibilities, and by the dissemination of policies and procedures.

PricewaterhouseCoopers LLP, the Company's independent accountants, performed an audit for the years ended December 31, 2001, 2000, and 1999, in accordance with generally accepted auditing standards. The independent accountants conducted a review of internal accounting controls to the extent required by generally accepted auditing standards and performed such tests and procedures, as they deem necessary to arrive at an opinion on the fairness of the financial statements presented herein.

/s/ Guy J. Quigley  
-----  
Guy J. Quigley, Chairman of the Board,  
President, Chief Executive Officer

February 28, 2002  
-----  
Date

/s/ George J. Longo  
-----  
George J. Longo, Vice President, Chief Financial Officer  
(Principal Financial and Accounting Officer)

February 28, 2002  
-----  
Date

F-18

REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and  
Stockholders of The Quigley Corporation

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, stockholders' equity, and cash flows present fairly, in all material respects, the financial position of The Quigley Corporation and its subsidiaries at December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

/s/PricewaterhouseCoopers LLP  
-----  
PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania  
February 15, 2002

F-19

ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND  
FINANCIAL DISCLOSURE

None

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

The information required under this item is incorporated by reference to the Company's Proxy Statement for the 2002 Annual Meeting of Stockholders.

ITEM 11. EXECUTIVE COMPENSATION

The information required under this item is incorporated by reference to the Company's Proxy Statement for the 2002 Annual Meeting of Stockholders.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required under this item is incorporated by reference to the Company's Proxy Statement for the 2002 Annual Meeting of Stockholders.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required under this item is incorporated by reference to the Company's Proxy Statement for the 2002 Annual Meeting of Stockholders.

19

PART IV

ITEM 14 EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM

8-K

(a) Exhibits:

- 3.1 Articles of Incorporation of the Company (as amended), (incorporated by reference to Exhibit 3.1 of Form 10-KSB/A dated April 4, 1997)
- 3.2 By-laws of the Company as currently in effect (incorporated by reference to Exhibit 3.2 of the Company's Registration Statement on Form 10-KSB/A filed with the Commission on April 4, 1997 and Exhibit 99.3 of the Company's Current Report on Form 8-K filed with the Commission on September 21, 1998)
- 4.1 Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 of Form 10-KSB/A dated April 4, 1997)
- 10.1 1997 Stock Option Plan (incorporated by reference to Exhibit 10.1 of the Company's Registration Statement on Form S-8 (File No. 333-61313) filed with the Commission on August 13, 1998)
- 10.1(a) Amendment No. 1 to 1997 Stock Option Plan (incorporated by reference to Exhibit 4 of the Company's Registration Statement on Form S-8 (File No. 333-73456) filed with the Commission on November 15, 2001)
- 10.2 Exclusive Representation and Distribution Agreement dated May 4, 1992 between the Company and Godfrey Science and Design, Inc. et al (incorporated by reference to Exhibit 10.2 Form 10-KSB/A dated April 4, 1997)
- 10.3 Employment Agreement dated June 1, 1995 between the Company and Guy J. Quigley (incorporated by reference to Exhibit 10.3 of Form 10-KSB/A dated April 4, 1997)
- 10.4 Employment Agreement dated June 1, 1995 between the Company and Charles A. Phillips (incorporated by reference to Exhibit 10.4 of Form 10-KSB/A dated April 4, 1997)
- 10.5 Exclusive Master Broker Wholesale Distributor and Non-Exclusive National Chain Broker Agreement dated July 22, 1994 between the Company and Russell Mitchell (incorporated by reference to Exhibit 10.7 of Form 10-KSB/A dated April 4, 1997)
- 10.6 Licensing Agreement dated August 24, 1996 between the Company, George A. Eby III and George Eby Research (incorporated by reference to Exhibit 10.6 of Form 10-KSB/A dated April 4, 1997)
- 10.8 United States Exclusive Supply Agreement dated March 17, 1997, as amended, (Portions of this exhibit are omitted and were filed separately with the Securities Exchange Commission pursuant to the Company's application requesting confidential treatment in accordance with Rule 406 of Regulation C as promulgated under the Securities Act of 1933, incorporated by reference to Exhibit 10.5 of Form SB-2 dated September 29, 1997 and the amendments to such agreement are attached hereto)
- 10.9 Consulting Agreement dated May 4, 1992 between the Company and Godfrey Science and Design, Inc. et al. (incorporated by reference to Exhibit 10.5 of Form 10-KSB/A dated April 4, 1997)
- 10.10 Employment Agreement dated November 5, 1996, as amended, between the Company and George J. Longo (the Employment Agreement is incorporated by reference to Exhibit 10.10 of Form 10-KSB dated March 30, 1998 and the amendments are attached hereto)

- 10.11 Employment Agreement dated January 1, 1997, as amended, between the Company and Eric H. Kaytes (incorporated by reference to Exhibit 10.11 of Form 10-KSB dated March 30, 1998 and the amendments are attached hereto)
- 10.12 Rights Agreement dated September 15, 1998 between the Company and American Stock Transfer and Trust Company (incorporated by reference to Exhibit 1 to the Company's Registration Statement on Form 8-A filed with the Commission on September 18, 1998)
- 23.1 Consent of PricewaterhouseCoopers LLP, Auditors, dated February 25, 2002

(b) Reports on Form 8-K

No reports were filed on Form 8-K in the quarter ended December 31, 2001.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE QUIGLEY CORPORATION

/s/ Guy J. Quigley February 28, 2002  
 -----  
 Guy J. Quigley, Chairman of the Board, President, Date  
 Chief Executive Officer and Director

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Company in the capacities and on the dates indicated:

Signature -----	Title -----	Date -----
/s/ Guy J. Quigley ----- Guy J. Quigley	Chairman of the Board, President, Chief Executive Officer and Director	February 28, 2002 -----
/s/ Charles A. Phillips ----- Charles A. Phillips	Executive Vice President, Chief Operating Officer and Director	February 28, 2002 -----
/s/ George J. Longo ----- George J. Longo	Vice President, Chief Financial Officer and Director (Principal Financial and Accounting Officer)	February 28, 2002 -----
/s/ Eric H. Kaytes ----- Eric H. Kaytes	Vice President, Chief Information Officer, Secretary, Treasurer and Director	February 28, 2002 -----
/s/ Jacqueline F. Lewis ----- Jacqueline F. Lewis	Director	February 28, 2002 -----
/s/ Rounsevelle W. Schaum ----- Rounsevelle W. Schaum	Director	February 28, 2002 -----
/s/ Charles A. Genuardi	Director	February 28, 2002



CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (File Nos. 333-61313, 333-10059, 333-14687 and 333-26589) and S-3 (File No. 333-31241) of The Quigley Corporation of our report dated February 15, 2002, relating to the financial statements, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP  
-----

PricewaterhouseCoopers LLP  
Philadelphia, Pennsylvania  
February 25, 2002

AMENDMENT TO UNITED STATES EXCLUSIVE SUPPLY AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with its offices at 621 Shady Retreat Road, Doylestown, PA 18901 (hereinafter referred to as "Quigley"), and JOEL, INC., a Pennsylvania corporation with offices at 31 North Spruce Street, Elizabethtown, PA. 17022 (hereinafter referred to as "JOEL") entered into a United States Exclusive Supply Agreement on March 17, 1997, extended by an Amendment to United States Exclusive Supply Agreement dated March 2000; and

WHEREAS, Paragraph 32 of the Agreement states that the Agreement may be amended by a written instrument executed by duly organized representatives of Quigley and JOEL; and

WHEREAS, the parties wish to continue the Agreement of March 17, 1997 in full force and effect as amended by the March 2000 Amendment to United States Exclusive Supply Agreement.

NOW, THEREFORE, IT IS AGREED AS FOLLOWS:

20. Term. This Agreement shall be effective for an additional period of two (2) years from March 17, 2002, with yearly renewal thereafter.

All other terms and conditions of the Agreement between the parties dated March 17, 1997 and the Amendment to United States Exclusive Supply Agreement dated March 2000 are incorporated into this Amendment, and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, intending to be legally bound hereby, the parties hereto have caused this Amendment to be executed by their duly authorized representatives on the 29th day of June, 2001.

Attest: \_\_\_\_\_ THE QUIGLEY CORPORATION  
By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Attest: \_\_\_\_\_ JOEL, INC.  
By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

AGREEMENT

This Agreement is entered this 14th day of March 2001, by and between JOEL, INC., a Pennsylvania business corporation ("JOEAL"), and THE QUIGLEY CORPORATION, a Nevada corporation ("Quigley").

WITNESSETH:  
-----

WHEREAS, JOEL and Quigley entered into a certain United States Exclusive Supply Agreement, dated March 17, 1997, as amended by a certain Amendment to United States Exclusive Supply Agreement (collectively, the "Supply Agreement"), pursuant to which JOEL is Quigley's exclusive supplier of certain zinc gluconate lozenges marketed and sold by Quigley under the trademark "Cold-Eeze" in the United States (the "Product"); and

WHEREAS, Paragraph 31 of the Supply Agreement provides that "Neither party shall assign or transfer this Agreement or their rights or obligations hereunder without prior written consent of the other party, which consent shall not be unreasonably withheld"; and

WHEREAS, JOEL's Pharnaloz Division (the "Division") manufactures the Product at its Lebanon, Pennsylvania facility (the "Facility"); and

WHEREAS, JOEL has recently engaged in negotiations to sell certain assets of the Division (the "Assets") to Perrigo Company ("Perrigo"); and

WHEREAS, certain disputes arose between Quigley and JOEL related to JOEL's negotiations with Perrigo and the disposition of the Supply Agreement; and

WHEREAS, Quigley filed an action in the Court of Common Pleas of Bucks County, Pennsylvania (the "Bucks County Court"), captioned THE QUIGLEY

-2-

WHEREAS, JOEL and Perrigo have ceased their negotiations, and JOEL now intends to offer the Assets for sale to other prospective, third-party purchasers (each, a "Purchaser", and collectively, "Purchasers"); and

WHEREAS, JOEL and Quigley desire to enter into this Agreement in order to establish the procedure the parties shall follow with respect an assignment or transfer of the Supply Agreement to a Purchaser, and to establish a procedure for resolving the disputes which arose between JOEL and Quigley related to the prior negotiations with Perrigo.

NOW, THEREFORE, in consideration of the premises and the mutual promises and covenants herein contained and intending to be legally bound, the parties hereto agree as follows:

1. RECITALS. The recitals above are incorporated by reference and are intended to constitute material terms of this Agreement.

2. QUIGLEY CONSENT PROCEDURE. Quigley agrees to provide JOEL, from time to time, with Quigley's decision as to whether Quigley consents to either (i) the assignment of the Supply Agreement to a Purchaser (an "Assignment"), or (ii) a Purchaser's appointment as a subcontractor under the Supply Agreement (a "Subcontract"), within twenty (20) days of JOEL's providing Quigley with written request for same. A copy of such request shall be contemporaneously sent to Quigley's counsel, Thomas F. J. MacAniff, Eastburn and Gray, P.C., 60 East Court Street, P.O. Box 1389, Doylestown, Pennsylvania 18901-0137; FAX: (215) 345-9142.

(a) The written request from JOEL to Quigley shall include such information regarding the Purchaser as shall be reasonably necessary in order for Quigley to determine whether to grant its consent thereto.

-3-

(b) A decision by Quigley that it consents to a Subcontract, but not to an Assignment, shall be supported by such evidence as shall be reasonably necessary in order to support such a decision.

(c) Quigley's decision (i) shall be provided in writing, (ii) shall be signed by an authorized representative of Quigley, and (iii) shall be delivered to JOEL's counsel, Bruce R. Spicer, Wallace & Nurick, 100 Pine Street, Harrisburg, Pennsylvania 17101; FAX: (717) 237-5300. In the event Quigley fails to provide its decision in accordance with the foregoing within the twenty-day period provided above, Quigley shall be deemed for all purposes to have consented to and agreed to an Assignment (or, at JOEL's election, to a Subcontract).

(d) The foregoing notwithstanding, Quigley agrees that it shall consent to either (i) an Assignment, or (ii) a Subcontract so long as:

(i) The particular Purchaser agrees to fully comply with and be bound by the terms of the Supply Agreement, including the confidentiality provisions thereof; and

(ii) The particular Purchaser agrees to manufacture private label lozenges, lozenges for sale in the United Kingdom and Canada, and "Zigg" powder for sale to Quigley, so long as the terms and conditions of such manufacture and sale are commercially reasonable; and

(iii) The particular Purchaser agrees not to use the Formula (as defined in the Supply Agreement) for non-Quigley products (i.e., products for the

-4-

manufacture and sale to a party other than Quigley) without Quigley's prior written consent; and

(iv) The particular Purchaser agrees to make no representation on any non-Quigley products that such products have been or are manufactured at the same facility or on the same "line" as the Product, it being expressly understood and agreed, however, that the Purchaser shall otherwise have the right to manufacture non-Quigley products (including zinc lozenges) at the Facility; and

(v) JOEL agrees to continue to perform historical shipping and storage services for Quigley's inventory of the Product, or to arrange for the Purchaser to continue to provide those services on commercially reasonable terms; provided, however, that (A) JOEL acknowledges that Quigley has pre-paid for certain shipping and storage services, and (B) JOEL agrees that any arrangement with a Purchaser to continue to provide services to Quigley hereunder shall take into account such pre-payments, so that Quigley is not economically disadvantaged thereby.

3. DISCONTINUANCE OF ACTION. Quigley shall discontinue, without prejudice, the Bucks County Action within five (5) days of executing this Agreement.

4. MUTUAL RELEASE. Provided that each party complies with the terms of this Agreement, upon the consummation of any closing on the sale of the Assets JOEL and Quigley shall execute and deliver a mutual release of all claims between JOEL and Quigley related to the negotiations with Perrigo and all claims which were brought or could have been brought by either party in the Bucks County Action.

-5-

5. MISCELLANEOUS PROVISIONS.

(a) Any notice or other communication required or which may be given hereunder shall be made in accordance with Paragraph 30 of the Supply Agreement.

(b) This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

(c) This Agreement sets forth all of the promises, covenants, agreements, conditions and understandings between the parties hereto with respect to the procedure for the sale of the Assets to third party purchasers. This Agreement shall not otherwise amend, modify, or supersede the Supply Agreement.

(d) This Agreement may not be amended, modified, superseded, canceled, renewed or extended except by a written instrument or document signed by all parties hereto.

(e) Jurisdiction, venue, and governing law for all disputes hereunder shall be determined in accordance with Section 29 of the Supply Agreement; provided, however, that the Bucks County Court shall retain jurisdiction over this Agreement for purposes of resolving any disputes hereunder or any term or condition hereof.

(f) The captions of the various sections, subsections and clauses of this Agreement are solely for the convenience of the parties hereto and shall not control or affect the meaning or construction of this Agreement.

(g) This Agreement may be executed in any number of counterparts (and delivered by overnight express mail, or by fax with confirmation in writing delivered by overnight express mail), each of which shall be deemed to be an original as against any

-6-

party whose signature appears thereon, and all of which shall

together constitute one and the same instrument. This Agreement shall be binding when one or more counterparts hereof, individually or taken together, shall bear the signatures of all of the parties reflected on this Agreement as the signatories.

IN WITNESS WHEREOF and intending to be legally bound hereby, the parties, by the signatures of their authorized representatives, have entered into this Agreement on the date set forth above.

ATTEST: JOEL, INC.  
By: \_\_\_\_\_  
Corporate Secretary David B. Deck  
President

ATTEST: THE QUIGLEY CORPORATION  
By: \_\_\_\_\_  
Corporate Secretary Guy J. Quigley  
President

-7-

AMENDMENT TO UNITED STATES EXCLUSIVE SUPPLY AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with its offices at 621 Shady Retreat Road, Doylestown, PA. 18901 (hereinafter referred to as "Quigley"), and JOEL, INC., a Pennsylvania corporation with offices at 31 North Spruce Street, Elizabethtown, PA. 17022 (hereinafter referred to as "JOEL") entered into a United States Exclusive Supply Agreement on March 17, 1997; and

WHEREAS, Paragraph 32 of the Agreement states that the Agreement may be amended by a written instrument executed by duly authorized representatives of Quigley and JOEL; and

WHEREAS, the parties wish to continue the Agreement on March 17, 1997 in full force and effect.

NOW, THEREFORE, IT IS AGREED AS FOLLOWS:

20. Term. This Agreement shall be effective for an additional period of two (2) years until March 17, 2002, with yearly renewal thereafter.

All other terms and conditions of the Agreement between the parties dated March 17, 1997 are incorporated into this Amendment; and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, intending to be legally bound hereby, the parties hereto have caused this Amendment to be executed by their duly authorized representatives on the 14th day of March, 2000.

Attest: \_\_\_\_\_  
THE QUIGLEY CORPORATION  
By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Attest: \_\_\_\_\_  
JOEL, INC.  
By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

-8-

AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with offices at 621 Shady Retreat Road, Doylestown, PA 18901 (hereinafter referred to as "Company"), and George J. Longo (hereinafter referred to as "Employee") entered into an Executive Employment Agreement on November 5, 1996, and

WHEREAS, Paragraph 10. (a) of the Agreement states that the Agreement shall be modified only by a subsequent written Agreement executed by both the Employee and the Company; and

WHEREAS, the parties wish to continue the Agreement of November 5, 1996 in full force and effect.

NOW, THEREFORE, IT IS AGEED AS FOLLOWS:

3. (b) Compensation The Employee's annual base salary shall, commencing with the 1998 calendar year, and for each calendar year thereafter during the term of Employee's employment under this agreement, be increased by an amount as shall be determined by the Company's Board of directors; provided that each annual increase shall not be less than twenty percent (20%) of the previous calendar year's initial base salary, except for calendar year 2001, which the Employee's annual base salary shall remain the same as the calendar year 2000 annual base salary of \$302,400.

All other terms and conditions of the Agreement between the parties dated November 5, 1996 are incorporated into this Amendment, and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, the Company, by its duly authorized representative, and Employee, have caused this Amendment to be executed on the 13th day of December, 2000.

THE QUIGLEY CORPORATION

By: \_\_\_\_\_  
Guy J. Quigley, President

-----  
George J. Longo ("Employee")

AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with offices at 621 Shady Retreat Road, Doylestown, PA 18901 (hereinafter referred to as "Company"), and George J. Longo (hereinafter referred to as "Employee") entered into an Executive Employment Agreement on November 5, 1996, and

WHEREAS, Paragraph 10. (a) of the Agreement states that the Agreement shall be modified only by a subsequent written Agreement executed by both the Employee and the Company; and

WHEREAS, the parties wish to continue the Agreement of November 5, 1996 as amended hereinafter.

NOW, THEREFORE, IT IS AGEED AS FOLLOWS:

2. Term of Employment. Employee's term of employment shall continue until May 31, 2005, unless sooner terminated pursuant to paragraph 5 of this Agreement.

3. (b) Compensation The Employee's annual base salary shall, commencing with the 2002 calendar year, and for each calendar year thereafter during the extended term of Employee's employment under this Agreement, be increased by an amount as shall be determined by the Company's Board of Directors; provided that each annual increase shall not be less than five percent (5%) of the previous calendar year's initial base salary, except for calendar year 2002, which the Employee's annual base salary shall remain the same as the calendar year 2001 annual base salary of \$302,400, unless later increased in 2002 by mutual agreement of the parties.

5. (c ) Termination. If the Company is sold, merged, or consolidated, Employee's employment shall terminate; provided, however, that upon such termination, Employee shall be entitled to the remainder of compensation provided until the termination of this contract on May 31, 2005, payable by the Company in a lump sum within thirty (30) days following such termination or at the settlement date of the sale, merger, or consolidation, whichever occurs first. Said severance pay shall be calculated by multiplying Employee's then-base monthly salary times the remainder in months including any minimum increases as scheduled in the contract.

All other terms and conditions of the Agreement between the parties dated November 5, 1996 are incorporated into this Amendment, and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, the Company, by its duly authorized representative, and Employee, intending to be legally bound hereby, have caused this Agreement to be executed on this 16th day of November, 2001.

THE QUIGLEY CORPORATION

By: \_\_\_\_\_  
Guy J. Quigley, President

\_\_\_\_\_  
George J. Longo ("Employee")

AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with offices at 621 Shady Retreat Road, Doylestown, PA 18901 (hereinafter referred to as "Company"), and Eric H. Kaytes (hereinafter referred to as "Employee") entered into an Executive Employment Agreement on January 1, 1997, and

WHEREAS, Paragraph 10. (a) of the Agreement states that the Agreement shall be modified only by a subsequent written Agreement executed by both the Employee and the Company; and

WHEREAS, the parties wish to continue the Agreement of January 1, 1997 in full force and effect.

NOW, THEREFORE, IT IS AGEED AS FOLLOWS:

3. (b) Compensation The Employee's annual base salary shall, commencing with the 1998 calendar year, and for each calendar year thereafter during the term of Employee's employment under this agreement, be increased by an amount as shall be determined by the Company's Board of directors; provided that each annual increase shall not be less than twenty percent (20%) of the previous calendar year's initial base salary, except for calendar year 2001, which the Employee's annual base salary shall remain the same as the calendar year 2000 annual base salary of \$230,400.

All other terms and conditions of the Agreement between the parties dated January 1, 1997 are incorporated into this Amendment, and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, the Company, by its duly authorized representative, and Employee, have caused this Amendment to be executed on the 13th day of December, 2000.

THE QUIGLEY CORPORATION

By: \_\_\_\_\_  
Guy J. Quigley, President

-----  
Eric H. Kaytes ("Employee")

AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

WHEREAS, THE QUIGLEY CORPORATION, a Nevada corporation with offices at 621 Shady Retreat Road, Doylestown, Pennsylvania 18901 (hereinafter referred to as "Company") and Eric H. Kaytes (hereinafter referred to as "Employee") entered into an Executive Employment Agreement on January 1, 1997 and Extension and Modification of the Agreement for the period beginning January 1, 2001 and ending December 31, 2001; and

WHEREAS, Paragraph 10.(a) of the Agreement states that the Agreement shall be modified only by a subsequent written Agreement executed by both the Employee and the Company; and

WHEREAS, the parties wish to continue the Agreement of January 1, 1997, as amended, in full force and effect for the period beginning January 1, 2002 and ending December 31, 2002.

NOW, THEREFORE, it is agreed as follows:

3.(b) Compensation. The Employee's annual base salary shall, commencing with the 2002 calendar year, and for each calendar year thereafter during the term of Employee's employment under this Agreement, be an amount as shall be determined by the Company's Board of Directors. The Employee's annual base salary shall be the same as calendar year 2001 annual base salary of \$230,400.

All other terms and conditions of the Agreement between the parties dated January 1, 1997, as amended, are incorporated into this Amendment, and shall continue in full force and effect as fully set forth herein.

IN WITNESS WHEREOF, the Company, by its duly authorized representative, and Employee, have caused this Amendment to be executed on the 29th day of November, 2001.

THE QUIGLEY CORPORATION

By: \_\_\_\_\_  
Guy J. Quigley, President

-----  
Eric H. Kaytes ("Employee")